

JULY 23, 2014

**REQUEST FOR PROPOSAL (RFP)
BAY AREA MANAGED LANES IMPLEMENTATION PLAN**

**QUESTIONS RECEIVED FROM PROPOSERS' CONFERENCE HELD ON JULY 15, 2014
AND OTHER QUESTIONS SUBMITTED**

QUESTIONS AND ANSWERS

- Q1: Please elaborate on the revision to the Conflict of Interest language that will be included in the upcoming addendum.**
- A1: Please refer to Addendum #1 for revised Conflict of Interest language.
- Q2: Do you foresee any consultant conflict of interest issues between this Project and future Express Lanes projects?**
- A2: Please see Section IX. GENERAL CONDITIONS, subsection F of the RFP, as modified by Addendum #1. BAIFA evaluates all submitted proposals to determine whether there exists the potential for bias, because of other activities, relationships or contracts of the proposer. Such an evaluation would apply to proposals submitted in response to future BAIFA Requests for Proposals, including in relation to any work performed under an agreement awarded as a result of this RFP. As such, it is possible that a firm awarded the project under this RFP may be ineligible to perform related future Express Lanes work.
- Q3: What is the relationship between this Bay Area Managed Lanes Implementation Plan and Caltrans' statewide Managed Lanes System Plan?**
- A3: Caltrans' Statewide Managed Lanes System Plan is mainly focused on network development and identification of project priorities among different regions throughout California. The Statewide Managed Lanes System Plan is less able to tackle the operational policy issues, such as vehicle occupancy requirements and hours of operations. Instead, these operational issues will be addressed at the regional level. The coordination between the Regional Plan and Statewide Plan will be mainly on the network side. The recommendations from our Regional Plan will inform and shape the priorities established for the Bay Area within the Statewide Plan.
- Q4: On Page 8 in the RFP, it mentions "one sample of a written technical report for a project similar in nature to this project". Please elaborate on what you are looking for?**
- A4: The sample technical report could be any projects related to express lanes, high-occupancy vehicle (HOV) lanes, freeway management, or active traffic management (ATM)/Intelligent Transportation System (ITS).
- Q5: You mentioned in your presentation the Express Lanes Plan in Denver by Colorado DOT (CDOT). Is that an example of what you are looking for in this Regional Plan?**
- A5: The High-Performance Transportation Enterprise with the CDOT has an adopted policy that details specific performance triggers to change vehicle occupancy requirements within any corridor. BAIFA expects to include similar performance-based policy so that the public knows

the reasons why we change the occupancy requirements. Also, there may be many similar policies on managed lanes, such as those implemented in Florida, Washington and Dallas. If the proposal team finds some performance-based policy elements in other managed lanes plans/projects that are applicable to this Plan, it is worth mentioning in the proposal about how such policy could work in the Bay Area and whether it is worth assessing of part of the plan.

Q6: Page 8 in the RFP identifies a one-page maximum limit for previous projects similar to the services requested. Is this one page per project, or one page for all projects?

A6: See Addendum #1 for clarification. BAIFA advises that proposers keep the descriptions as concise as possible.

Q7: Some counties in the Bay Area may not have an active interest in this project, such as San Mateo and San Francisco. Are there other counties which may not be interested?

A7: BAIFA wants to encourage participation from all nine counties in the Bay Area, with the exception of Napa County, as their interest in managed lanes may be marginal. To the extent that Napa County wants to participate, BAIFA certainly want to encourage it.

Q8: Are there any Disadvantaged Business Enterprise (DBE) or Small Business Enterprise (SBE) goals specified for this project?

A8: No. This contract does not involve federal funding and, therefore, has no DBE/SBE requirements. However, BAIFA encourages DBE and SBE participation on this project.

Q9: Is a financial analysis of Bay Area managed lanes part of this project? Do you consider fiscal and/or political constraints for this project?

A9: Financial analysis is not a focus for this project. Fiscal or political constraints should not thwart our efforts to look at managed lanes. If the proposal team believes those elements are worth exploring as part of this Plan, then a discussion can be included in your proposal. However, BAIFA is more interested in the elements laid out in the *Preliminary Scope of Work*.

Q10: Is there any consideration of toll roads?

A10: Managed lanes, as specified in the RFP, include HOV lanes, express lanes/high occupancy toll (HOT) lanes, and express toll lanes. BAIFA is open to the idea of toll roads. Toll roads have been implemented in many areas, including San Diego and Orange County.

Q11: HOT lanes, Express lanes, and Express Toll Lanes are all mentioned in the RFP. Would you please describe them?

A11: Please refer to page 2 of the RFP for a description of these lane types.

Q12: You describe your Scope of Work as preliminary in the RFP. Please clarify if respondents should take freedom to describe what the work should be.

A12: The *Preliminary Scope of Work* gives well-defined guidance on what elements BAIFA expects to include in the Plan. While the *Preliminary Scope of Work* lays out all the major elements, BAIFA is expecting respondents to refine it based on their expertise and what makes sense, e.g., task sequencing, recommended analytical tools/methodologies, additional tasks missed, etc.

Q13: Can MTC provide a copy of the RFP for Caltrans' statewide Managed Lanes System Plan?

A13: A copy of the Caltrans' RFP has been posted on MTC's website.

Q14: Can MTC provide a copy of the sign-in sheet for the Proposer's Conference?

A14: A copy of the sign-in sheet has been posted on MTC's website.

**QUESTIONS RAISED OUTSIDE OF THE PROPOSER'S CONFERENCE
HELD ON JULY 15, 2014**

Q15: The Preliminary Scope of Work identifies a Task 13, which includes focus groups and other types of general outreach. This RFP is highly geared towards construction firms. As a non-construction firm interested in Task 13, is there a list of firms already acknowledged as respondents to the RFP that we can contact for subconsulting opportunities?

A15: This RFP is geared towards transportation planning/engineering firms with the expertise to develop a managed lanes plan. There is no list of acknowledged respondent firms. Subconsultants are encouraged to reach out to transportation planning/engineering firms that may submit proposals for possible subconsulting opportunities. Reviewing the sign-in sheet from the Proposer's Conference could be a start.

Q16: Due to the announcement at the Proposer's Conference about the forthcoming addendum that will clarify the Conflict of Interest language for this project, would BAIFA consider extending the proposal due date?

A16: Please refer to Addendum #1 for changes to the consultant selection timetable.