



**METROPOLITAN
TRANSPORTATION
COMMISSION**

Joseph P. Bort MetroCenter
101 Eighth Street
Oakland, CA 94607-4700
TEL 510.817.5700
TTY/TDD 510.817.5769
FAX 510.817.5848
EMAIL info@mtc.ca.gov
WEB www.mtc.ca.gov

**Metropolitan Transportation Commission (MTC)
FY 2013-2014, FY 2014-2015, and FY 2015-2016
Disadvantaged Business Enterprises (DBE) Participation Level**

(“DBE Report”)

REVISED AUGUST 2, 2013

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0. REVISION

The revised DBE Report adds the FTA triennial goal for the three year period of FY 2013-14 through FY 2015-16, which was inadvertently omitted from the original DBE Report. Changes to this revised report are shown in underlined italics; all other information in the report remains unchanged.

I. INTRODUCTION

The Metropolitan Transportation Commission (MTC) hereby submits its *Revised* FY 2013-14 Disadvantaged Business Enterprises (DBE) Participation Level Draft Report ("DBE Report"). Also included are the Federal Transit Administration (FTA) FY 2014-15 and FY 2015-16 estimated annual DBE participation levels. This DBE Report was prepared in accordance with 49 CFR Part 26, Subpart C - Participation by DBEs in Department of Transportation (DOT) Financial Assistance Program, Goals ("the Regulations") for the Federal Highway Administration (FHWA) and FTA third party federally-funded contracts.

MTC entered into an Implementation Agreement with the California Department of Transportation (Caltrans) on June 2, 2009, requiring MTC to wholly adopt the Caltrans DBE Program and to assist Caltrans in achieving its DBE goals. Since that time, MTC has implemented the Caltrans DBE Program Plan and has met all of Caltrans' DBE program requirements. MTC's goal attainment has been submitted to Caltrans for inclusion in Caltrans DBE Program Plan.

On January 28, 2011, DOT published revisions to 49 Code of Federal Regulations (CFR) Part 26 to improve the administration of DBE programs. Among the changes included in the revised regulations is a requirement that recipients of DOT funding take "all reasonable steps" to facilitate competition by small business concerns (not just DBEs). The revisions require active implementation of this specific Small Business Enterprise (SBE) component as a means of increasing DBE participation on a race neutral basis. As per the Implementation Agreement with Caltrans, MTC adopted the Caltrans DBE/SBE program, and will continue to update and adopt any other changes in the Caltrans DBE/SBE Program.

Caltrans' DBE Program currently includes race-conscious DBE requirements for FHWA-funded contracts and race-neutral DBE requirements for FTA-funded contracts. As a result, MTC will follow the same race-conscious (FHWA) and race-neutral (FTA) approaches in meeting its DBE goals.

Since MTC does not have a DBE program separate from that of Caltrans, all DBE achievement attained by MTC applies to the Caltrans overall DBE program.

A. Methodology for Determining Availability of DBE's

The proposed DBE availability is based on estimated new contracting opportunities available in FY 2013-14, and estimated FTA funded contracting opportunities for FY 2014-2015 and FY 2015-2016. This methodology includes an assessment of:

1. The number, type, and total dollar value of all federally-assisted contracting opportunities;

2. A two-step process prescribed in the Regulations consisting, first, of development of a base figure indicating the availability of DBE contractors/subcontractors relative to all businesses that are ready, willing, and able to participate (referred to as “relative availability of DBEs”), followed by an adjustment of the base figure, based on regional circumstances, to develop an overall DBE availability for each funding source;
3. Development of a race-conscious goal for each FHWA-funded contract based on the subcontracting opportunities it provides and the availability of DBEs;
4. Development of a race-neutral goal for each FTA-funded contract based on the subcontracting opportunities it provides and the availability of DBEs; and
5. A description of the race-neutral methods utilized to reach the availability level.

B. Summary of Overall Availability

Consistent with the Caltrans DBE Program, the overall goals for FHWA funded projects are expected to be achieved through wholly race-conscious measures. In summary, the estimated FY 2013-14 Overall Annual DBE Availability for new FHWA-funded contracts is as follows:

Funding Source	Estimated New Federally-Funded Third Party Contracts¹	Projected DBE Participation (Race Conscious)	Overall Annual DBE Availability
MTC-FHWA FY 13-14	\$32,470,722	5.5%	5.5%

Consistent with the Caltrans DBE Program, the overall goals for FTA funded projects are expected to be achieved through wholly race-neutral measures. In summary, the estimated FY 2013-14 through FY 15-16 Overall Annual DBE Availability for new FTA-funded contracts is as follows:

Funding Source	Estimated New Federally-Funded Third Party Contracts¹	Projected DBE Participation (Race Neutral)	Overall Annual DBE Availability
MTC – FTA FY 13/14	\$859,001	6.8%	6.8%
MTC – FTA FY 14/15	\$1,429,001	3%	3%
MTC – FTA FY 15/16	\$709,001	3%	3%

	<u>Total Projected DBE Participation Triennial FTA Goal (Race Neutral)*</u>	<u>Overall Annual Triennial FTA DBE Availability*</u>
<i>MTC – FTA FY 13-14 through 15/16</i>	<u>4.2%</u>	<u>4.2%</u>

**Based on the average for each FY listed in the table above.*

¹ The DBE goal applies to the total contract amount not just the federally funded portion, as such the total amount listed reflects both federal and non-federal dollars.

C. Federally-Assisted Contracting Opportunities

MTC's estimated FY 2013-2014 contracting opportunities using MTC-FHWA and MTC-FTA are detailed in Attachment A.

The estimated contracting opportunities for FY 2014-2015 and FY 2015-2016 using MTC-FTA funds, are detailed in Attachment B.

II. ESTABLISHMENT OF BASE FIGURES FOR RELATIVE AVAILABILITY OF DBEs

A. Local Market Area

After examining relevant available evidence, MTC identified the local market area as: 1) the area where the substantial majority of the contractors and subcontractors with which MTC does business are located, and 2) the area in which MTC spends the substantial majority of its contracting dollars. The local market area is the nine-county Bay Area including:

1. Alameda County;
2. Contra Costa County;
3. Marin County;
4. Napa County;
5. San Francisco County;
6. San Mateo County;
7. Santa Clara County;
8. Solano County; and
9. Sonoma County.

MTC determined the number of firms (both DBEs and non-DBEs), based on the number of firms included the Census Bureau's 2010 Economic Census Geographic Area Series for California using relevant NAICS Codes. To determine the relative availability of DBE firms, MTC utilized the official statewide DBE database from the California Uniform Certification Program (CUCP) using the same NAICS codes, and DBE firms located or available to work within the local market area.

B. Options for Determining Base Availability Figure

Title 49 CFR Section 26.45 provides five options for determining the Base Figure or percentage of the overall federally-funded contracts that should go to DBEs if there was a level playing field: (1) use of DBE directories and Census Bureau data; (2) use of a bidders' list; (3) use of data from a disparity study; (4) use of the goal of a similar recipient; and (5) alternative methods based on demonstrable local market conditions.

(1) Use of DBE directories and Census Bureau data

On March 13, 2002, U.S. DOT approved the California Unified Certification Program (CUCP). The CUCP is the official statewide DBE database of firms certified to conduct business throughout California. The CUCP provides the information necessary to determine the number of ready, willing, and able DBE firms that could potentially participate in upcoming contract opportunities. The U.S. Department of Commerce, Bureau of the Census, 2010 Economic Census Geographic Area Series for California information provides data necessary to determine the total number of all firms (DBEs and non-DBEs) ready, willing and able to bid on contracts.

(2) Use of a Bidders' List

The Regulations (Section 26.11) require the establishment of a Bidders' List that reflects the actual availability of DBEs based on their participation or attempted participation in previously awarded MTC contracts. The Bidders' List is a very focused measure of firms "ready, willing, and able" to bid on MTC projects (see Section 26.45(b) of the Regulations), in that it requires a demonstration of the firms' desire and ability to participate in the competitive selection process through submission of a proposal.

(3) Use of data from a disparity study

In 2007, Caltrans conducted a Disparity Study to develop the DBE program Goal and Methodology.

As such, the study was submitted to FHWA for review, with the request that a 6.75 percent race-conscious goal and a 6.75 percent race-neutral goal (overall 13.5 percent program goal) be approved. On February 25, 2009, the Federal Highway Administration (FHWA) approved Caltrans Federal Fiscal Year (FFY) 2009 DBE Goal and Methodology. The approved 2009 Goal and Methodology provides for a 6.75 percent race-conscious goal and a 6.75 percent race-neutral goal for an overall 13.5 percent program goal. Caltrans instructed its subrecipients to implement and begin to follow this methodology no later than June 2, 2009.

In compliance with 49 CFR Section 26, Caltrans is required to submit its Goal and Methodology once every three years. Caltrans completed the 2012 Disparity Study in August 2012 and the U.S. DOT approved Caltrans Goal and Methodology Report on November 29, 2012.

(4) Use of the goal of another DOT recipient

MTC is not aware of any other DOT recipient whose functions and contracting opportunities permit an analogy in terms of relative availability of DBEs. MTC is the single metropolitan planning organization for the San Francisco Bay Area. No other Bay Area DOT recipient shares the blend of transportation planning, analysis, operations, and software and database contracts that are the bulk of MTC contracting opportunities.

(5) Other methods

MTC is not aware of other methods that could be used to make adjustments to the base figure in Step 2.

C. MTC – Step 1 Base Figure

The Step 1 base figure was calculated using the following data:

1. DBE Directory and Census Bureau Data:

To determine the number of DBE firms, MTC reviewed the CUCP database for currently certified DBE firms by NAICS code expertise. The number of firms was narrowed to include firms that are located and/or willing to do business within the nine-bay area county. All of the certified DBE firms in these classifications in the statewide database were considered, in determining the Step 1 Base Figure for DBE availability.

To determine the number of all firms (DBEs and non DBEs) in MTC’s local market area that are ready, willing and able to bid on the contracts, MTC reviewed the Census Bureau’s 2011 County Business Patterns for California. These data were utilized because they closely matched the location of the firms that have previously conducted business with MTC. We note that Census Bureau statistics are not broken down by DBE sub-group, which was a requirement of the Ninth Circuit Court of Appeal’s ruling in *Western States Paving Co., Inc. v. Washington State Department of Transportation [WSDOT]*, 407 F.3rd 983 (2005).

2. Step 1 Base Figure

Reviewing the sources under the viable methodologies indicated above, the Step 1 Base Figures are included as Attachments A and B.

III. Base Figure Adjustment – Step 2 and Overall Goal

Step 2 is to examine all evidence available in MTC jurisdiction to determine what adjustment, if any, is needed to the base figure to reflect actual DBE availability (Section 26.45(d)).

A. MTC FHWA, and MTC FTA – Step 2 Adjustments to Base Figure and Overall Availability

MTC has determined that the Census data and CUCP DBE database represent a realistic number of contractors that could potentially bid on these contracts.

The Step 2 Base Figure Adjustments results in an Overall Annual DBE Availability as follows:

	Estimated New Federally-Funded Third Party Contracts²	Step 1 Base Figure	Step 2 Base Figure Adjustment	Projected DBE Participation (Race Conscious)	Overall Annual Availability
MTC-FHWA FY 13-14	\$32,470,722	5.5%	None	5.5%	5.5%

	Estimated New Federally-Funded Third Party Contracts²	Step 1 Base Figure	Step 2 Base Figure Adjustment	Projected DBE Participation (Race Neutral)	Overall Annual Availability
MTC-FTA FY 13-14	\$859,001	6.8%	None	6.8%	6.8%
MTC-FTA FY 14-15	\$1,429,001	3%	None	3%	3%
MTC-FTA FY 15-16	\$709,001	3%	None	3%	3%

² The DBE goal applies to the total contract amount not just the federally funded portion, as such the total amount listed reflects both federal and non-federal dollars.

	<u>Total Projected DBE Participation Triennial FTA Goal (Race Neutral)*</u>	<u>Overall Annual Triennial FTA DBE Availability*</u>
<i>MTC – FTA FY 13-14 through 15/16</i>	<u>4.2%</u>	<u>4.2%</u>

**Based on the average for each FY listed in the table above.*

IV. RACE-NEUTRAL PROJECTIONS

A. Summary of Race-Neutral Methods of Achieving DBE Participation

The Regulations require that the maximum feasible portion of the DBE overall availability be achieved by using race-neutral means (Section 26.51), and that the recipient include a projection of the overall availability of DBE effort to be met through race-neutral means. Race-neutral means making efforts to ensure that bidding and contract requirements facilitate participation by DBEs and other small businesses; unbundling large contracts to make them more accessible to small businesses; encouraging prime contractors to subcontract portions of the work they might otherwise perform themselves; and providing technical assistance, communications programs and other support services to facilitate consideration of DBEs and other small businesses.

B. Race Neutral Methods of Overall Annual Goal Achievement

In the *Western States Paving Co., Inc. v. Washington State Department of Transportation* case (cited above), the court upheld the constitutionality of the DBE regulations, but found that the WSDOT program was not narrowly tailored to groups that have suffered discrimination and was therefore unconstitutional. Without supporting documentation, such as a disparity study, the court deemed that there was not conclusive evidence of discrimination to warrant contract specific goals. The regulations require that a U. S. DOT recipient utilize contract-specific goals only after it determines either that it cannot meet the overall annual DBE goal otherwise, or that there is documented evidence of a disparity between DBE availability and contracting dollars the recipient receives.

MTC will continue to utilize race-neutral methods to facilitate DBE participation by: 1) participating in DBE workshops and outreach efforts, 2) publishing all contracting opportunities on the MTC website (<http://procurements.mtc.ca.gov/>), and 3) reviewing pending solicitations to determine the feasibility of breaking the proposed contract into smaller scopes of work aimed at providing more opportunities for minority, women, local and small business participation. As needed the DBE Liaison Officer will assist prospective contractors to identify DBEs and SBEs that are ready, willing, and able to subcontract.

MTC will also mail DBE’s notices of procurements, and actively participate with other regional transportation agencies in their DBE and minority outreach efforts as detailed below.

V. PUBLIC PARTICIPATION PROCESS

The San Francisco Bay Area’s Business Outreach Committee (BOC) was formed in November 2007, with the mission to help DBE and other small and/or local companies to expand of their businesses by developing relationships with transit agency staffs and the contracting community of the San Francisco Bay Area. Its membership has grown to include thirteen agencies including:

1. Alameda County Transportation Commission (ACTC)

2. Alameda Contra Costa Transit District (AC Transit)
3. Central Contra Costa Transit Authority (CCCTA)
4. City of Rio Vista / Delta Breeze
5. Golden Gate Bridge Highway and Transportation District (GGBHTD)
6. Metropolitan Transportation Commission (MTC)
7. San Francisco Bay Area Rapid Transit District (BART)
8. San Francisco Municipal Transportation Agency (SFMTA)
9. San Mateo County Transit District (SamTrans)
10. Santa Clara Valley Transportation Authority (VTA)
11. Transbay Joint Powers Authority (TJPA)
12. Western Contra Costa Transit Authority (WESTCAT)
13. Water Emergency Transportation Authority (WETA)

The BOC sent approximately 1600 email invitations to a public participation session held on April 23, 2013, at MTC's offices. Invitations were sent to the CUCP DBE listing, minority and women businesses, community organizations, small business resources centers, DOT grantees, and consultants/contractors in the MTC consultant database.

The session was conducted to provide information about Caltrans' DBE program applicable to FHWA and FTA funded contracts, and to obtain pertinent input from businesses and organizations that are most impacted by the DBE goals established for U.S. DOT-assisted contracts. The session also provided information about the availability of certified and potential DBEs willing and able to compete for DOT-assisted contracts, to discuss their concerns, and perspectives on how DOT recipients might more effectively administer their programs to improve DBE participation. During the public participation session, MTC and other agencies discussed their respective DOT-assisted contracting opportunities projected for FY 2013-2014, and a forecast of contracting opportunities through FY's 2014/2015 and 2015/2016.

Of the approximately 140 firms that attended the meeting, many emphasized the need for more outreach to the DBE community, and the need for notification about upcoming procurement activities. Other issues included:

- Transparency of actual DBE utilization;
- Why procurements are evaluated the way they are;
- Transportation agency stance on unsolicited proposals;
- Central database or place where firms can find out about, and sign up for contracting opportunities for all the regional transportation agencies;
- Difficulty in identifying and establishing a working relationship with the prime contractors bidding on federally funded projects; and
- How to find out about upcoming contracting opportunities before bid issuance.

Participants were advised that the BOC is currently addressing some of these issues by holding quarterly events (such as networking sessions, etc.); and issuing a quarterly newsletter with upcoming contracting opportunities, helpful hints on how to respond to bids, information on no-cost educational courses, and contact information for each BOC members DBE Liaison and/or Contract Administrators.

VI. OUTREACH EFFORTS

The MTC website <http://procurements.mtc.ca.gov/> has been made easier to navigate and includes information on current, upcoming, and recently awarded contracts including awardees and contract amount. The website allows firms to register online to receive notifications of procurements when they are issued. The BOC newsletter, "Tips for Responding to MTC Procurements," information on projects that receive funding from MTC, but are administered and contracted for through other transportation and local agencies in the nine-county Bay Area, and notices of upcoming events, are also posted on the website.

MTC mails DBE's notices of procurements, and as a member of the BOC, MTC actively participates with other agencies in DBE, SBE and minority outreach efforts. Recent events held by the BOC include:

- 1) DBE Certification Workshop, January 19, 2012;
- 2) Meet the Buyer event June 19, 2012;
- 3) Business Development Workshop on October 25, 2012;
- 4) Bonding Education Program (BEP) offered through a partnership of the U.S. Department of Transportation-Office of Small & Disadvantaged Business Utilization Southwest Region Small Business Transportation Resource Center (SBTRC) and the Surety & Fidelity Association of America (SFAA) over the course of seven weeks from April 1, 2012 through May 30, 2012;
- 5) Collaborative Meeting on April 23, 2013; and
- 6) Public Participation Session to provide information on upcoming transportation projects and provide input in the DBE goal-setting process on April 23, 2013.

See Attachment C for BOC newsletters and outreach event invitations.

VII. NEXT STEPS

As a BOC member, MTC will continue to assist DBE, SBE, and women-owned businesses to find contracting opportunities. Also, MTC staff will continue to assist in drafting and issuing the quarterly BOC newsletter, and plan and participate in quarterly BOC workshops. Potential future events/workshop sessions include:

- 1) Meet the Buyer;
- 2) Legal updates/pitfalls;
- 3) Networking sessions for prime and subcontractors;
- 4) Overview of navigating the UCP database;
- 5) Pitfalls of bidding;
- 6) Information on the Caltrans construction mentor/protégé program; and
- 7) Introduction to local assistance groups and services they offer to DBE/SBE/WBE firms at no cost (such as the bonding services offered by Alameda County, and the Small Business Development Center (SBDC) and the classes/counseling they offer).

The MTC Contract Compliance Manager will also continue to attend monthly CUCP meetings and issue checklists of documents that must be retained by all Project Managers for any solicitations and resultant contracts issued by MTC.

ATTACHMENT A
FTA, FHWA, FY 2013-2014 CONTRACTING OPPORTUNITIES

FTA										
Description/ Contract		Detailed Description	Funding Source	Estimated Federally- Funded Third Party Contracts ³	NAICS	Total All Firms (Census Info)	Total DBE's	Weight	Total Race Neutral (RN) DBE %:	Goal \$
1	Transit Capital Inventory	Improve database of transit capital assets in Phase 2 of the Regional Transit Capital Inventory Project.	FTA 5303/ AB664	\$150,000	541614 Process, Physical Distribution, and Logistics Consulting Services	191	84	0.25	11.0%	\$16,492
2	Job Access Reverse Commute (JARC) (LTP3)	Mobility management activities, particularly those that advance regional and/or subregional transportation coordination efforts.	JARC	\$709,001	485991 Special Needs Transportation	34	9	0.10	2.6%	\$18,768
Total FTA Funded Contracts:				\$859,001					6.8%	\$17,630

³ The DBE goal applies to the total contract amount not just the federally funded portion, as such the total amount listed reflects both federal and non-federal dollars.

FHWA										
Description/ Contract	Detailed Description	Funding Source	Estimated Federally- Funded Third Party Contracts ⁴	NAICS	Total All Firms (Census Info)	Total DBE's	Weight	Total Race Conscious (RC) DBE %	Goal \$	
1	Transit Passenger Survey	Field data collection, personnel on transit vehicles collecting surveys.	FHWA / FTA	\$1,400,000	541910 Marketing Research and Public Opinion Polling	346	73	1	21.1%	\$295,376
2	Project Audits	Third Party Contract Audit, Attestation, and Consulting Services	CMAQ	\$200,000	541219 Other Accounting Services & 541211 Offices of Certified Public Accountants	2248	21	1	0.9%	\$1,868
3	Project Audit	Professional Auditing Services	CMAQ	\$20,000	541219 Other Accounting Services & 541211 Offices of Certified Public Accountants	2248	21	1	0.9%	\$187
4	511 Rideshare	Facilitate the use of carpools and vanpools by Bay Area travelers.	TFCA/ CMAQ	\$3,911,079	541512 Computer Systems Design & Related Serv; 541613 Marketing consulting services	2993	349	0.13	1.5%	\$59,287
5	PBA Performance Measure Monitoring/State of Region Report	Performance monitoring, general transportation planning/engineering and data analysis.	STP	\$150,000	541330 Traffic engineering consulting services	2087	423	0.25	5.1%	\$7,601
6	Climate Initiatives Outreach Program	Marketing, event coordination, and public relations.	CMAQ 100%	\$1,500,000	541820 Public Relations Agencies and 541613 Marketing Consulting Services	1315	427	0.6	19.5%	\$292,243
7	511 Web Services	Strategic visioning support/planning, user research, emergency communications planning, emergency communications support (as needed)	CMAQ /SAFE	\$573,182	541330 Traffic engineering consulting services	2087	423	0.25	5.1%	\$29,044
8	Regional Parking Pricing Model	Transportation and Land Use Planning	VPP	\$560,000	541330 Traffic engineering consulting services	2087	423	0.25	5.1%	\$28,376

⁴ The DBE goal applies to the total contract amount not just the federally funded portion, as such the total amount listed reflects both federal and non-federal dollars.

MTC FY 13/14, 14/15, and 15/16
DISADVANTAGED BUSINESS ENTERPRISES (DBE) PARTICIPATION LEVEL (“DBE REPORT”)
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	Description/ Contract	Detailed Description	Funding Source	Estimated Federally- Funded Third Party Contracts⁵	NAICS	Total All Firms (Census Info)	Total DBE's	Weight	Total Race Conscious (RC) DBE %	Goal \$
10	Clipper Capital Projects	Installation of equipment and specialized services such as SSAE16 assessment, mobile Web browsing implementation, web-based customer surveys, etc.	STP	\$10,100,000	541512 Computer Systems Design & Related Serv; 541613 Marketing consulting services; 238210 Electrical Contractors	4486	523	0.05	0.6%	\$58,875
11	Bicycle and Pedestrian count	Bicycle and Pedestrian data collection and surveys.	FHWA	\$75,000	541710 Research and development in the physical, engineering, and life sciences	1262	32	1	2.5%	\$1,902
12	Priority Development Areas (PDA) Implementation Studies	Transportation and Land Use Planning	STP	\$750,000	541330 Traffic engineering consulting services	2087	423	0.25	5.1%	\$38,003
13	Priority Development Areas (PDA) Planning Program	Transportation and land use planning.	STP	\$8,750,000	541330 Traffic engineering consulting services	2087	423	0.25	5.1%	\$443,370
14	Corridor Studies	Corridor data collection and planning.	STP 100%	\$2,000,000	541330 Traffic engineering consulting services	2087	423	0.25	5.1%	\$101,342
15	Freeway Performance Initiative (FPI) Implementation and Ramp Metering	Data collection related to the Freeway Performance Initiative.	CMAQ 100%	\$2,000,000	541330 Traffic engineering consulting services	2087	423	0.25	5.1%	\$101,342
16	Freeway Performance Monitoring	Freeway performance data collection.	STP/SAFE	\$481,461	541330 Traffic engineering consulting services	2087	423	0.25	5.1%	\$24,396
Total FHWA				\$32,470,722					5.5%	\$92,701

⁵ The DBE goal applies to the total contract amount not just the federally funded portion, as such the total amount listed reflects both federal and non-federal dollars.

ATTACHMENT B
ESTIMATED FTA CONTRACTING OPPORTUNITIES FOR FY 2014-2015 AND FY 2015-2016

ESTIMATED FTA CONTRACTING OPPORTUNITIES FY 14-15										
Description/ Contract		Detailed Description	Funding Source	Estimated Federally-Funded Third Party Contracts⁶	NAICS	Total All Firms (Census Info)	Total DBE's	Weight	Total Race Conscious (RC) DBE %	Goal \$
1	New Freedom - Cycle 5	Projects aimed at reducing transportation barriers faced by individuals with disabilities beyond the requirements of the Americans with Disabilities Act of 1990.	New Freedom - Cycle 5	\$720,000	485991 Special Needs Transportation	34	9	0.1	3%	\$19,058.82
2	Job Access Reverse Commute (JARC) (LTP3)	Mobility management activities, particularly those that advance regional and/or subregional transportation coordination efforts.	JARC (LTP3)	\$709,001	485991 Special Needs Transportation	34	9	0.1	3%	\$18,767.67
Total Estimated FTA Funded Contracts:				\$1,429,001					3%	\$37,826.50

ESTIMATED FTA CONTRACTING OPPORTUNITIES FY 15-16										
Description/ Contract		Detailed Description	Funding Source	Estimated Federally-Funded Third Party Contracts⁶	NAICS	Total All Firms (Census Info)	Total DBE's	Weight	Total Race Conscious (RC) DBE %	Goal \$
1	Job Access Reverse Commute (JARC) (LTP3)	Mobility management activities, particularly those that advance regional and/or subregional transportation coordination efforts.	JARC (LTP3)	\$709,001	485991 Special Needs Transportation	34	9	0.1	3%	\$18,767.67
Total Estimated FTA Funded Contracts:				\$709,001					3%	\$37,826.50

⁶ The DBE goal applies to the total contract amount not just the federally funded portion, as such the total amount listed reflects both federal and non-federal dollars.

ATTACHMENT C
BOC NEWSLETTERS & MEETING INVITATIONS

ATTACHMENT C
BOC NEWSLETTERS & MEETING INVITATIONS

Business Outreach Committee (BOC) Contracting Newsletter #12, April 2011

The goal of the BOC is to assist small disadvantaged and local firms in doing business with Bay Area Transportation Agencies.

The BOC invites you to the:
**Responding to an Invitation for Bid (IFB)
Technical Training Event,**
to learn important techniques for putting
together responsive bids
on Tuesday, April 26, 2011,
from 8:30 a.m. to 12:30 p.m.
at the Transbay Joint Powers Authority (TJPA)
201 Mission Street, Suite 2100, San Francisco, CA

See flyer posted at
<http://www.mtc.ca.gov/jobs/events/4-26-11.pdf>
for more detailed information, to RSVP to the
event, and get directions.

**You're Invited to
Matchmaking Events for Earthquake
Safety/Warm Springs Projects on**

April 14, 2011, April 19, 2011,
May 2, 2011, May 17, 2011, and May 24, 2011
The events will start at 5:00 pm, and be held
on the 21st Floor, of the BART Offices at
300 Lakeside Dr, Oakland, CA

For more information regarding the
Matchmaking Sessions please contact
Maceo Wiggins, BART Office of Civil Rights,
at (510) 464-7194 or mwiggin@bart.gov.

UPCOMING CONTRACTING OPPORTUNITIES:

CCCTA Fluid Applied Roofing Project	UDBE Goal: N/A	Issue Date*: 4/11	Est. \$: TBD
CALTRANS As Needed Professional & Technical Construction Claim Services	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: 3M
Independent QA & Material Testing for the Bay Bridge Project	UDBE Goal: TBD	Issue Date*: 7/11	Est. \$: 25M
BART General Engineering Consultant Agreement	UDBE Goal: N/A	Issue Date*: 4/11	Est. \$: TBD
Consulting Services Assistance, BART Service Area Redistricting	UDBE Goal: N/A	Issue Date*: 4/11	Est. \$: TBD
Planning On-Call Contract Agreements	UDBE Goal: N/A	Issue Date*: 6/11	Est. \$: TBD
Fence Modifications at 1009 East 36th Avenue	UDBE Goal: N/A	Issue Date*: 4/11	Est. \$: TBD
Parking Lot and Walkway Upgrades at Three Stations	UDBE Goal: N/A	Issue Date*: 4/11	Est. \$: TBD
Installation of Accessible Fare Gate at Bayfair Stations	UDBE Goal: N/A	Issue Date*: 4/11	Est. \$: TBD
GGBHTD Novato Site Security Improvements	UDBE Goal: N/A	Issue Date*: 5/11	Est. \$: 1.5M
Larkspur Ferry Terminal Security Improvements	UDBE Goal: N/A	Issue Date*: 5/11	Est. \$: 250K
MTC Ergonomic Services and Supplies	UDBE Goal: N/A	Issue Date*: 5/11	Est. \$: TBD
Electric Sub-Metering	UDBE Goal: N/A	Issue Date*: 5/11	Est. \$: TBD
Auditorium Multi Media Upgrade	UDBE Goal: N/A	Issue Date*: 5/11	Est. \$: TBD
Translation Services	UDBE Goal: N/A	Issue Date*: 4/11	Est. \$: TBD
SAMTRANS <u>On-Call Railroad Signal & Communication Services</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
<u>On-Call Railroad, Vehicle, Business and Operations Support Services</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
<u>San Bruno Archway</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
<u>Furnishing Armored Car Pickup and Deposit of Daily Transit Revenue</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
<u>Insurance Broker Services</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
<u>Overhead and Mechanical Door Services</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
TJPA Traffic Control (Engineering RFP)	SBE Goal: 100%	Due Date*: 5/4/11	Est. \$: TBD
AWSS Utility Relocation	SBE Goal: 100%	Due Date*: 5/12/11	Est. \$: TBD
Temporary Power	SBE Goal: 100%	Due Date*: 4/21/11	Est. \$: TBD
Real Estate Economics Consulting	SBE Goal: N/A	Due Date*: 4/20/11	Est. \$: TBD
Temporary Terminal Advertising	SBE Goal: N/A	Due Date*: 5/18/11	Est. \$: TBD
Site Maintenance RFP	SBE Goal: 100%	Issue Date*: 4/11	Est. \$: TBD
Glazing Design-Build	SBE Goal: TBD	Issue Date*: 5/11	Est. \$: TBD
VTA Kato Road Grade Separation	UDBE Goal: N/A	Issue Date*: 8/11	Est. \$: 20-28M
SR 237 Landscaping	UDBE Goal: N/A	Issue Date*: 6/11	Est. \$: 200-275K
Silicon Valley Berryessa Extension-Design Build	DBE Goal: 18%	Due Date*: 8/11	Est. \$: 700-800M
SVBX Noise Insulation Program	DBE Goal: 10%	Due Date*: 4/11	Est. \$: 1-1.8M
Vasona Grade Crossing Modification	UDBE Goal: N/A	Issue Date*: 4/11	Est. \$: 150-250K
Bus Stop Improvements	UDBE Goal: N/A	Issue Date*: 6/11	Est. \$: 200-250K
Roofing Maintenance	UDBE Goal: N/A	Issue Date*: 5/11	Est. \$: 250-350K

*All Dates subject to change. Check agency websites for more information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

ACTC: http://www.alamedactc.com/app_pages/view/15
AC TRANSIT: <http://www.actransit.org/purchasing/>
BART: <http://www.bart.gov/about/business/contracts.asp>
CCCTA: <http://www.cccta.org/>
GGBHTD: <http://www.goldengate.org/contracts/>
MTC: <http://www.mtc.ca.gov/jobs/>

SAMTRANS: <http://www.samtrans.com/rfppub/>
SFMTA: http://www.sfgov.org/site/oca_index.asp?id=26507
TJPA: <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa>
VTA: <http://www.vta.org/procurement/solicitations/>
WETA: http://www.watertransit.org/contract_oop.aspx
WESTCAT: <http://www.westcat.org/procurement/index.html>



Upcoming Courses Offered by the San Francisco Small Business Development Center (SF SBDC) include:

For a complete list of upcoming courses please visit: <http://sf.norcalsbdc.org/events2>

Introduction to QuickBooks	Thursday, April 28, 2011, from 1:00 PM - 5:00 PM (PT) San Francisco, SBA Entrepreneur Center
Basic Bookkeeping Part 1	Thursday, May 05, 2011 from 1:00 PM - 4:00 PM (PT) San Francisco, SBA Entrepreneur Center
Introduction to Microsoft Excel	Monday, May 09, 2011 from 6:00 PM - 8:30 PM (PT) San Francisco, SBA Entrepreneur Center
Basic Bookkeeping Part 2	Thursday, May 12, 2011 from 1:00 PM - 4:00 PM (PT) San Francisco, SBA Entrepreneur Center
Basic Bookkeeping Part 3	Thursday, May 19, 2011 from 1:00 PM - 4:00 PM (PT) San Francisco, SBA Entrepreneur Center
Maximize Your Web Site Traffic and Sales	Thursday, May 19, 2011 from 6:00 PM - 9:00 PM (PT) San Francisco, SBA Entrepreneur Center
Introduction to QuickBooks	Thursday, May 26, 2011 from 1:00 PM - 5:00 PM (PT) San Francisco, SBA
Basic Bookkeeping Part 1	Thursday, June 02, 2011 from 1:00 PM - 4:00 PM (PT) San Francisco, SBA Entrepreneur Center
Step-By-Step Business Planning	Thursday, June 09, 2011 from 8:30 AM - 4:30 PM (PT) San Francisco, SBA Entrepreneur Center
Basic Bookkeeping Part 2	Thursday, June 09, 2011 from 1:00 PM - 4:00 PM (PT) San Francisco, SBA Entrepreneur Center

Recent change to the Disadvantaged Business Enterprise (DBE) Program certification process:

The Personal Net Worth ("PNW") cap is increased from \$750,000 to \$1.32 million for individuals with a 51% or more interest in a DBE certified company.

The DBE certification process aims to level the playing field for minority and women-owned businesses by providing a vehicle for increasing participation by these firms in state and local contracts. These recent changes will increase both the pool of eligible DBE owners as well as increase the opportunities for DBE firms in neighboring states. Please visit californiaucp.org and/or www.dot.gov for additional information.



A joint powers agency of 11 jurisdictions, including: the cities of Clayton, Concord, Lafayette, Martinez, Orinda, Pleasant Hill, San Ramon, Walnut Creek; the towns of Danville and Moraga; and the unincorporated areas of central Contra Costa County. Contra Costa County is one of the nine counties that make up California's San Francisco Bay Area.

CCCTA serves a dynamic and diverse modern suburban area that is geographically spread out. Serving such an area is both challenging and rewarding. CCCTA patrons are ethnically and economically diverse, and often transit dependent. Without CCCTA services, many central Contra Costa County residents would have no transportation available for work, school, medical appointments or to take advantage of recreational opportunities. For them CCCTA is a life sustaining service!

CCCTA is overseen by an 11-member Board of Directors, and provides both fixed-route and ADA paratransit services.

FIXED-ROUTE SERVICE: Operates 24 weekday routes, 7 Express routes, and 10 weekend routes; service frequency on most routes is between 30 and 90 minutes; CCCTA fixed-route service is fully accessible.

PARATRANSIT SERVICE: January 1990 CCCTA assumed responsibility for public paratransit service in central Contra Costa; number of registered ADA clients as of January 2009 is 8,111.

AGENCY CONTACTS

Alameda CTC: Joan Fisher
(ACTIA)
Business Outreach & Contract Compliance
(510) 267-6133 or
outreach@actia2022.com
or Liz Brazil (ACCMA)
Contracts Administrator
(510) 350-2333
lbrazil@accma.ca.gov

AC Transit: Lynda McBroom
DBE Liaison Officer
(510) 577-8818 or
lmcbroom@actransit.org

BART: Ron Granada
Senior Civil Rights Officer
Office of Civil Rights
(510) 464-6103 or
RGranad@bart.gov

CCCTA: Janet Madrigal
Civil Rights Administrator
(925) 680-2044 or
madrigal@cccta.org

GGBHTD: Gail Jackson
DBE Program Administrator
(415) 257-4581 or
gijackson@goldengate.org

MTC: Denise Rodrigues
Contract Administrator
(510) 817-5897 or
drodri@mtc.ca.gov

SamTrans: Raymond Lee
DBE Officer
(650) 508-7939 or
leer@samtrans.com

SFMTA: Sheila Evans-Peguese
Contract Compliance Officer
(415) 701-4436
or sheila.evans-peguese@sfmta.com

TJPA: Sara Gigliotti,
Contracts Compliance Manager
415.597.4039 or
SGigliotti@TransbayCenter.org

VTA: Hayden Lee
Manager, Office of Small & Disadvantaged Businesses
(408) 321-5574 or
hayden.lee@vta.org

WETA: Leamon Abrams
Community Relations Manager
(415) 364-3191 or
abrams@watertransit.org

WESTCAT: Laura Calica
DBE Liaison Officer
(510) 724-3331 Ext. 13 or
laura@westcat.org



Business Outreach Committee (BOC) Contracting Newsletter #13, June 2011

The goal of the BOC is to assist small disadvantaged and local firms in doing business with Bay Area Transportation Agencies.

The BOC invites you to its Open House to learn about upcoming contracting opportunities on:

**Tuesday, July 12, 2011,
Drop In from 2 p.m. to 5 p.m.
in the Auditorium
at the
Metropolitan Transportation
Commission
101 8th Street, Oakland, CA 94607**

For more information, please visit:
<http://www.mtc.ca.gov/jobs/>

Caltrans Mentor-Protégé Program for Architectural and Engineering (A&E) Firms

Initiated via [Executive Order S-11-06](#), this program is designed to encourage and support small businesses through voluntary partnerships with established firms. The Caltrans Dist. 4 program strives to increase the participation of small A&E firms in public transportation projects in the SF Bay Area region.

The Calmentor mission is to increase the pool of certified firms participating in transportation projects by:

- Providing training
- Providing opportunities to learn about non-Caltrans programs
- Facilitating mentoring relationships
- Providing opportunities to network with other consultants

The next Dist 4. Calmentor meeting will be held on July 28, 2011, in the Caltrans Dist. 4, Consultant Services Unit, 15th Flr, Rm 700 111 Grand Avenue. MS 7-B. Oakland. CA 94623-0660

UPCOMING CONTRACTING OPPORTUNITIES:

City of Alameda Webster Street Project
I-80 ICM - Project System Integrator
I-580/ Soundwall Project
I-580 WB HOT System Integrator

Non-Exclusive Fixed Base Operator

Carpet Cleaning Services
Planning On-Call Contract Agreements
Fence Modifications at 1009 East 36th Avenue
Installation of Accessible Fare Gate at Bayfair Stations
Repaint Outdoor Substations and Gap Breakers – Phase VII

Novato Site Security Improvements
Customer Communication Services Platform
Ultra-Low Sulfur Diesel and Unleaded Gasoline

Janitorial Services
Audio Upgrade

On-Call Railroad Communication & Signal Services
On-Call Railroad, Vehicle, Business & Operations Supp. Services
San Bruno Archway
Insurance Broker Services
Overhead and Mechanical Door Services

Green Light Rail Center Ladder Track Replacement
Carl/Cole Rail Replacement
Woods Lifts Replacement at Heavy Maintenance Shop
Light Rail, Street Car, and Cable Car Systems
Presidio and Protrero ETS Bus Hoist Lifts

Glazing Design-Build
Advertising

Kato Road Grade Separation
Construction Mgmt Services for Silicon Valley Berryessa Extension
Silicon Valley Berryessa Extension-Design Build
Vasona Grate Crossing Modification
SR 237 Landscaping
Chaboya High Security Guard Shack
Bus Stop Improvements

*All Dates subject to change. Check agency websites for more information. ** Contact SFMTA for SBE Information.

ACTC

UDBE Goal: TBD	Issue Date*: 7/11	Est. \$: TBD
UDBE Goal: TBD	Issue Date*: 7/11	Est. \$: TBD
UDBE Goal: TBD	Issue Date*: 9/11	Est. \$: TBD
UDBE Goal: TBD	Issue Date*: 10/11	Est. \$: TBD

City of Rio Vista

UDBE Goal: N/A	Due Date: 7/14/11	Est. \$: TBD
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BART

UDBE Goal: TBD	Issue Date*: 6/11	Est. \$: TBD
UDBE Goal: TBD	Issue Date*: 8/11	Est. \$: TBD
UDBE Goal: TBD	Issue Date*: 7/11	Est. \$: TBD
UDBE Goal: TBD	Issue Date*: 7/11	Est. \$: TBD
UDBE Goal: TBD	Issue Date*: 7/11	Est. \$: TBD

GGHBTD

UDBE Goal: N/A	Issue Date*: Summer	Est. \$: 1.5M
UDBE Goal: N/A	Issue Date*: 6/11	Est. \$: 225K
UDBE Goal: N/A	Issue Date*: Summer	Est. \$: TBD

MTC

UDBE Goal: N/A	Issue Date*: 6/11	Est. \$: TBD
UDBE Goal: N/A	Issue Date*: 7/11	Est. \$: TBD

SAMTRANS

UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD

SFMTA

SBE** Goal: TBD	Issue Date*: 7/11	Est. \$: 21.8M
SBE** Goal: TBD	Issue Date*: 7/11	Est. \$: 18M
SBE** Goal: TBD	Issue Date*: 8/11	Est. \$: 4.4M
SBE** Goal: TBD	Issue Date*: 8/11	Est. \$: 1.3M
SBE** Goal: TBD	Issue Date*: 9/11	Est. \$: 3M

TJPA

SBE Goal: 20%	Due Date: 8/10/11	Est. \$: 40M+
UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD

VTA

UDBE Goal: 12%	Issue Date*: TBD	Est. \$: 20-28M
UDBE Goal: 18%	Issue Date*: TBD	Est. \$: 18-23M
UDBE Goal: 18%	Issue Date*: TBD	Est. \$: 700-800M
UDBE Goal: TBD	Issue Date*: TBD	Est. \$: 150-250K
UDBE Goal: TBD	Issue Date*: TBD	Est. \$: 200-275K
UDBE Goal: TBD	Issue Date*: TBD	Est. \$: 300-450K
UDBE Goal: TBD	Issue Date*: TBD	Est. \$: 200-250K

WHERE TO FIND CONTRACTING OPPORTUNITIES:

ACTC: http://www.alamedactc.com/app_pages/view/15
AC TRANSIT: <http://www.actransit.org/purchasing/>
BART: <http://www.bart.gov/about/business/contracts.asp>
CCCTA: <http://www.cccta.org/>
GGHBTD: <http://www.goldengate.org/contracts/>
MTC: <http://www.mtc.ca.gov/jobs/>

SAMTRANS: <http://www.samtrans.com/rfppub/>
SFMTA: <http://www.sfgov.org/index.asp?page=359>
TJPA: <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa>
VTA: <http://www.vta.org/procurement/solicitations/>
WETA: http://www.watertransit.org/contract_opp.aspx
WESTCAT: <http://www.westcat.org>

Contractor Bonding Assistance Program (CBAP)

What is the CBAP? Contractor Bonding Assistance Program (CBAP) is designed to help small local contractors obtain bid payment and performance bonds and/or increase their bonding capacity for work on Alameda County contracts. The program is sponsored by the County Administrator's Office Risk Management Unit and administered by Merriwether & Williams Insurance Services.

What resources does CBAP provide? CBAP assembles a team of professionals to assist small local contractors in preparing for the bonding process and to help them grow their businesses. CBAP guides contractors through the bonding process with one-on-one consultations and contractor-focused group workshops and seminars. CBAP also works with contractors to help them improve their existing relationships with surety providers. Guarantees up to 40% of the bond amount or \$750,000, whichever is less, will be available to qualified contractors.

How does the Contractor Bonding Assistance Program work? Once eligibility has been established, program participants receive a description of the bonding process and a one-on-one confidential assessment of their company's financial strengths and needs with regard to obtaining bonding for an Alameda County contract. Technical assistance and strategies are provided to address the contractors' specific needs. Program staff assist program participants in preparing documentation for bonding applications and make necessary referrals to program partners. There is no charge for enrolling in the program or for CBAP-sponsored workshops and seminars. Contractors are responsible for payment of bond premiums.

Who is eligible? Contractors that are both: Located in Alameda County **and** eligible to participate in one of the following certifications: 1) Alameda County Small Local Emerging Business (SLEB); 2) US DOT Disadvantaged Business Enterprise (DBE), or 3) State Small Business Enterprise (SBE). For information about the SLEB program contact Auditor Controller Agency -Office of Contract Compliance at (510) 891-5500 or visit their [website](#), for information about the SBE program contact GSA- Office of Acquisition Policy at (510) 208-9617, for information about the DBE program contact Public Works Agency at (510) 670-5243.

How do I get started with the Contractor Bonding Assistance Program? For more information about CBAP please complete the CBAP Enrollment Form and contact: Sharron Drake, Program Manager, Phone: 510-740-6922, Fax: 510-740-6921, Email: sdrake@imwis.com

SF Human Rights Commission Surety Bond & Financing Assistance For Certified Firms

Program Overview: The Surety Bond & Financing Assistance Program is designed to help certified Small or Micro LBE contractors who are participating in City of San Francisco and/or Redevelopment construction projects obtain and/or increase their bonding and financing capacity.

Services:

- Contract financing guarantees
- Accounting assistance & referrals
- Bonding & financing consultation and technical assistance
- Bid, performance & payment bond guarantees
- Third-party funds administration
- Individual counseling & group workshops on contractor related topics

Need more information on the surety bond and financing assistance for certified firms?

Come to our [free Surety Bond workshop](#) held each **third Wednesday** of the month at our Bayview satellite office, or contact Nancy Owens at 415/986-3999 or nowens@imwis.com.



Let's join together! One Bay Area is an acknowledgment that we can do this — all 101 cities, nine counties and 7 million of us! We need to join together to address issues like climate change, sustainable growth and development, transportation, and protection of our air and water. Through this initiative, we hope to harness the creativity, resources and force of will to build a better Bay Area today, and for future generations.

One challenge for our region is to develop a Sustainable Communities Strategy called for in 2008 state legislation (SB 375). This law calls upon our region and other areas throughout California to reduce transportation-related greenhouse gas emissions. The Bay Area's regional agencies, together with their local government partners, nonprofit organizations, business and community groups, and interested Bay Area residents, are working together through this effort to tackle pressing issues such as accommodating population growth while keeping the region affordable for all our residents, preserving open spaces, protecting our environment, and getting residents where they need to go, when they need to get there.

We invite you to join in the dialogue to make our region, a better, more sustainable place! Please explore our site and [get involved!](#)

[Sign Up for Email Updates](#)

AGENCY CONTACTS

Alameda CTC: Joan Fisher (ACTIA)
Business Outreach & Contract Compliance
(510) 267-6133 or outreach@actia2022.com
or Liz Brazil (ACCMA)
Contracts Administrator
(510) 350-2333
lbrazil@accma.ca.gov

AC Transit: Lynda McBroom
DBE Liaison Officer
(510) 577-8818 or lmcbroom@actransit.org

BART: Ron Granada
Senior Civil Rights Officer
Office of Civil Rights
(510) 464-6103 or RGranad@bart.gov

CCCTA: Janet Madrigal
Civil Rights Administrator
(925) 680-2044 or madrigal@cccta.org

GGBHTD: Gail Jackson
DBE Program Administrator
(415) 257-4581 or gjackson@goldengate.org

MTC: Denise Rodrigues
Contract Administrator
(510) 817-5897 or drodri@mtc.ca.gov

SamTrans: Raymond Lee
DBE Officer
(650) 508-7939 or leer@samtrans.com

SFMTA: Sheila Evans-Peguese
Contract Compliance Officer
(415) 701-4436 or sheila.evans-peguese@sfmta.com

TJPA: Sara Gigliotti,
Contracts Compliance Manager
(415) 597.4039 or SGigliotti@TransbayCenter.org

VTA: Hayden Lee
Manager, Office of Small & Disadvantaged Businesses
(408) 321-5574 or hayden.lee@vta.org

WETA: Leamon Abrams
Community Relations Manager
(415) 364-3191 or abrams@watertransit.org

WESTCAT: Laura Calica
DBE Liaison Officer
(510) 724-3331 Ext. 13 or laura@westcat.org

The BOC wants your help to make sure this newsletter brings you the information you want. Send suggestions to improve newsletter content to: outreach@mtc.ca.gov

Business Outreach Committee (BOC) Contracting Newsletter #14, October 2011

The goal of the BOC is to assist small disadvantaged and local firms in doing business with Bay Area Transportation Agencies.

The BOC invites you to its: "Meet The Primes" Construction Event for Small and Disadvantaged Businesses to Network with Prime Contractors on November 3, 2011, from 4 pm to 7 pm at the Milpitas Library Community Room, Located at 160 N. Main Street, Milpitas, CA 95035.

At the event you'll have the opportunity to:

- LEARN about upcoming trucking and supplier and construction subcontracting opportunities
- NETWORK and market your firm to local prime contractors
- MEET staff from regional resource organizations
- LEARN about Certification & Programs to help you get on contracts

To view the event flyer and register online, visit <http://www.mtc.ca.gov/jobs/events/11-3-11.pdf>

Caltrans District 4, Special Guests from Regional Public Agencies and Fellow Calmentor Members invite you to a Networking Extravaganza! Build upon your mentor-protégé relationships, meet a new potential teaming partner, and get in the know about upcoming contracting opportunities.

The Event will be held on Thursday, October 27, 2011
at Vo's Restaurant, located at 59 Grand Avenue, Oakland, CA 94612.
Complimentary Hors D'oeuvres Provided/No-Host Beverages

For more information and to register for the event please visit: http://www.dot.ca.gov/dist4/calmentor/Oct_27_event.html

UPCOMING CONTRACTING OPPORTUNITIES:

Agency	Project Description	DBE Goal	Issue Date*	Est. \$
ACTC	City of Alameda Webster Street Project	UDBE Goal: TBD	Issue Date*: 11/11	Est. \$: TBD
	Transit Oriented Development Technical Assistance Program	UDBE Goal: TBD	Issue Date*: 12/11	Est. \$: TBD
	I-580 Sound Wall Project	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
	I-580 WB High Occupancy Toll Project	UDBE Goal: TBD	Issue Date*: 2/12	Est. \$: TBD
BART	Consulting Services For The Legislative Advocacy Program	UDBE Goal: TBD	Issue Date*: 12/11	Est. \$: TBD
	Translation and Language Interpretation Services	UDBE Goal: TBD	Issue Date*: 12/11	Est. \$: TBD
	West Oakland Station Floor Elevation Change	UDBE Goal: TBD	Issue Date*: 12/11	Est. \$: TBD
	Fire Alarm Renovation Phase 1, M-Line	UDBE Goal: TBD	Issue Date*: 10/11	Est. \$: TBD
	Fence Modifications at 1009 East 36th Avenue	UDBE Goal: TBD	Issue Date*: 10/11	Est. \$: TBD
DELTA BREEZE	Rio Vista Delta Breeze Transit Operations and Maintenance	DBE Goal: 1.5%	Issue Date*: 12/1/11	Est. \$: 500K
	Rio Vista Municipal Airport GIS Survey	DBE Goal: N/A	Issue Date*: 11/1/11	Est. \$: 80K
GGHBTD	Novato Bus Facility Security: Fencing, Gates & Cameras	UDBE Goal: N/A	Issue Date*: 11/11	Est. \$: 500K
SAMTRANS	<u>On-Call Railroad Business And Operations Support Services</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
	<u>On-Call Railroad Vehicle Support Services</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
	<u>South Base Bus Wash System</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
	<u>Operate Making The Last Mile Connection Car Share Project</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
	<u>Underground Storage Tank Inspection/Testing/Maintenance/Repair/Emergency Services</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
SFMTA	<u>Insurance Broker Services</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
SFMTA	Central Control & Communication-Interim OCC Furnishing & Sys	SBE** Goal: TBD	Issue Date*: 11/11	Est. \$: 3M
	Central Control & Communications-Integrated Sys Replacement	SBE** Goal: TBD	Issue Date*: 11/11	Est. \$: 16M
	Bayview Opera House, Phase II	SBE** Goal: TBD	Issue Date*: 1/12	Est. \$: 1.1M
	3rd St. Light Rail Phase 2 - Central Subway Union	SBE** Goal: TBD	Issue Date*: 1/12	Est. \$: 189.1M
	Square/Market Station Construction	SBE** Goal: TBD	Issue Date*: 1/12	Est. \$: 189.1M
VTA	CCTV at Evelyn, Winchester, Other Stations	Type of Goal: TBD	Issue Date*: 12/11	Est. \$:500-750K
	Vasona Gate Crossing Modification	Type of Goal: TBD	Issue Date*: 12/11	Est. \$:150-250K
	Alum Rock Fish Passage Project	SBE Goal: 13%	Due Date*: 12/21/11	Est. \$: 1-2M
	Parking Lot Power Sweeping Services, 5 Years, 32 Locations	DBE Goal: TBD	Issue Date*: 11/11	Est. \$: 200-300K
	Mission/Warren/Truck Rail	UDBE Goal: TBD	Issue Date*: 2/12	Est. \$: 50-70M
	SVBX Campus, Roadways and Parking Facilities Design	DBE Goal: TBD	Issue Date*: 12/11	Est. \$: 3.5-5.5M

*All Dates subject to change. Check agency websites for more information. ** Contact SFMTA for SBE Information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

ACTC: http://www.alamedactc.com/app_pages/view/15	SAMTRANS: http://procurement.samtrans.com
AC TRANSIT: http://www.actransit.org/purchasing/	SFMTA: http://www.sfgov.org/index.asp?page=359
BART: http://www.bart.gov/about/business/contracts.asp	TJPA: http://transbaycenter.org/tjpa/doing-business-with-the-tjpa
CCCTA: http://www.cccta.org/	VTA: http://www.vta.org/procurement/solicitations/
DELTA BREEZE: http://www.riovistacity.com/whats-new	WETA: http://www.watertransit.org/contract_opp.aspx
GGHBTD: http://www.goldengate.org/contracts/	WESTCAT: http://www.westcat.org
MTC: http://www.mtc.ca.gov/jobs/	



Women's Initiative for Self Employment provides high-potential, low-income women with the training, funding and ongoing support to start their own businesses and become financially self sufficient. The women who go through our program significantly increase their income and assets while launching businesses, creating jobs and stimulating the local economy.

For more information please visit: <http://www.womensinitiative.org/index.htm>

TIPS FOR RESPONDING TO PUBLIC AGENCY PROCUREMENTS

Public Agencies issue several types of procurements, and each has specific requirements for respondents. Listed below are key things that potential bidders should always look for when reviewing procurements:

Type of Procurement

Determine what type of procurement you are looking at; this will let you know how the responses will be evaluated. If it's an Invitation for Bid (IFB) or Solicitation of Quotation (SOQ), the contract will be awarded to the lowest responsive bidder. If the procurement is a Request for Proposal (RFP), Request for Qualifications (RFQ), or Solicitation of Proposal (SOP), then several factors will be used to determine the best overall proposal.

Proposal / Bid Due Date

When is the proposal/bid due? It is critical to take note of the proposal/bid due date, as they are absolute. If the agency does not receive your proposal/bid by the date and time listed, it will not be eligible for consideration. This is very important, because even if your proposal/bid is 1 minute late, it will be rejected.

Minimum Qualifications

Review the procurement to determine if Minimum Qualifications (MQs) are listed. If they are, you need to determine if your firm meets these qualifications. If your firm does not meet the MQ's, your proposal/bid will not be considered responsive. Note: Companies that don't meet the MQ's are NOT precluded from performing as subcontractors.

Agency Contact/Project Manager

Call the Agency Contact/Project Manager with questions. The Agency Contact/Project Manager is your resource to find out: Who are the prime contractors bidding on this project? Are there any subcontracting opportunities? The Agency Contact/Project Manager can provide addenda (if applicable), Excel or Word forms (if available), and answer any other question(s) you may have about the procurement.

Form of Proposal and Evaluation Criteria

Form of Proposal: This section identifies the order in which to present information that your company must provide for its proposal to be deemed responsive. Be careful when reviewing this section. Always double-check your proposal to be sure you've submitted all the required items. If you forget to submit required information, you run the risk of your proposal being deemed nonresponsive. Evaluation Criteria: This section identifies how your proposal will be evaluated.

Scope of Work

This section describes the type of service or equipment for which the agency is seeking to issue a contract. Review this section thoroughly. If your firm is awarded the contract, you will be required to provide the services/equipment as listed in this section.

Insurance/Bonding Requirements

This section will inform you of the required insurance and bonds your company must submit in order to have your bid/proposal considered responsive.

THINGS A PROPOSER SHOULD DO BEFORE SUBMITTING A PROPOSAL

1. Ask questions.
2. Attend the bidders' conference (if applicable).
3. If your firm doesn't meet the MQ's, find out what prime contractors are on the bid list, and contact them about possible subcontracting work.

AGENCY CONTACTS

Alameda CTC:

Liz Brazil, Contract Compliance
& DBE Liaison Officer
(510) 208-7419 or
lbrazil@alamedactc.org

AC Transit: Lynda McBroom

DBE Liaison Officer
(510) 577-8818 or
lmcbroom@actransit.org

BART: Ron Granada

Senior Civil Rights Officer
(510) 464-6103 or
RGranad@bart.gov

CCCTA: Janet Madrigal

Civil Rights Administrator
(925) 680-2044 or
madrigal@cccta.org

Delta Breeze: John Andoh

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DBE Program Administrator
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gjackson@goldengate.org

MTC: Denise Rodrigues

Contract Compliance Manager
(510) 817-5897 or
drodri@mtc.ca.gov

SamTrans: Raymond Lee

DBE Officer
(650) 508-7939 or
leer@samtrans.com

SFMTA: Sheila Evans-Peguese

Contract Compliance Officer
(415) 701-4436
or sheila.evans-peguese@sfmta.com

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Compliance Manager
(415) 597.4039 or
SGigliotti@TransbayCenter.org

VTA: Hayden Lee

Manager, Office of Small &
Disadvantaged Businesses
(408) 321-5574 or
hayden.lee@vta.org

WETA: Leamon Abrams

Community Relations Manager
(415) 364-3191 or
abrams@watertransit.org

WESTCAT: Laura Calica

DBE Liaison Officer
(510) 724-3331 Ext. 13 or
laura@westcat.org



Business Outreach Committee (BOC) Contracting Newsletter #15, January 2012

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area Transportation Agencies.

California Unified Certification Program Disadvantaged Business Enterprise (DBE)

CERTIFICATION WORKSHOP

The Business Outreach Committee (BOC), with co-sponsor Contra Costa Supervisor Federal Glover and City of Pittsburg, invites you to learn about the DBE Certification Program.

Thursday, January 19, 2012 - 2:30 - 4:30 p.m.

Pittsburg Senior Center, 300 Presidio Lane, Pittsburg, CA

WHY ATTEND?

- Learn how a DBE certification can provide you access to federally-funded projects. New federal requirements coming into effect February 2012 make it even more important for your firm to be certified.
- Bring your DBE certification application or questions and receive one-on-one assistance. Download an application at http://www.caltrans.ca.gov/hq/bep/downloads/pdf/DBE_Application.pdf
- Receive information on upcoming projects from BOC member agencies.

MINIMUM QUALIFICATIONS FOR DBE CERTIFICATION:

(Go to www.CaliforniaUCP.com for complete details)

- Firm must be at least 51% owned and controlled by one or more socially and economically disadvantaged individual.
- Firm must be an independent business.

To register online or sign up for future newsletters and event information visit:

<https://docs.google.com/spreadsheet/viewform?formkey=dDZWUg2ZF83blhPeTZSYUI5MXF4c0E6MQ>

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES):

Alameda CTC

City of Alameda Webster Street Project	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
I-580 Landscaping Project (Construction Mgmt & Construction	UDBE Goal: TBD	Issue Date* TBD	Est. \$: TBD
Early Right of Way Acquisition Services	UDBE Goal: TBD	Issue Date* TBD	Est. \$: TBD
1-580 Westbound HOT System Integrator	UDBE Goal: TBD	Issue Date* TBD	Est. \$: TBD
Transit Oriented Development Technical Assistance Program	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
I-80 Procurement Contract	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
I-580 WB High Occupancy Toll Project	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD

BART

Procurement of Wide Gauge Locomotives	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Train Operator Uniforms	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Fence Modifications at 1009 East 36 th Avenue	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Procurement of eBART Rail Vehicles	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Translation and Language Interpretation Services	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Real Property Appraisal Services for District Products			
Title and Escrow Services	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Battery Replacement for Train Control Rooms	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
El Cerrito Plaza Station Sidewalk and Wayfinding Improvements	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
West Oakland Station Floor Elevation Change	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Fire Alarm Renovation Phase 1, M-Line	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Site Improvements at Various Stations	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD

CITY OF RIO VISTA - DELTA BREEZE

Rio Vista Delta Breeze Transit Operations and Maintenance	DBE Goal: 1.5%	Issue Date*: 2/12	Est. \$: 500K
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GGBHTD

Printing of Golden Gate Transit Timetables and Guides	UDBE Goal: N/A	Issue Date*: 1/12	Est. \$: 45K
Improvements to Berths at San Francisco Ferry Terminal	UDBE Goal: N/A	Issue Date* 1/12	Est. \$350K
Armored Carrier Collection Services	UDBE Goal: N/A	Issue Date* TBD	Est. TBD
On Board Security Services for Golden Gate Ferry	UDBE Goal: N/A	Issue Date* TBD	Est. TBD

SAMTRANS

Insurance Broker Services	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Design Services and Design Review Services	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Two Packaged Heat Pumps	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Provide Ridership Research and Survey Services	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD

WHERE TO FIND CONTRACTING OPPORTUNITIES:

Alameda CTC: http://www.alamedactc.com/app_pages/view/15
 AC TRANSIT: <http://www.actransit.org/purchasing/>
 BART: <http://www.bart.gov/about/business/contracts.asp>
 CCCTA: <http://www.cccta.org/>
 DELTA BREEZE: <http://www.riovistacity.com/whats-new>
 GGBHTD: <http://www.goldengate.org/contracts/>
 MTC: <http://www.mtc.ca.gov/jobs/>

SAMTRANS: <http://procurement.samtrans.com>
 SFMTA: <http://www.sfgov.org/index.asp?page=359>
 TJPA: <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa>
 VTA: <http://www.vta.org/procurement/solicitations/>
 WETA: http://www.watertransit.org/contract_opp.aspx
 WESTCAT: <http://www.westcat.org>



USDOT Guidance On Small Business Requirements

USDOT has issued new guidance documents to clarify certain provisions and requirements of their DBE Programs pursuant to 49 CFR Part 26. These DBE programs involve opportunities for small and disadvantaged businesses to bid on, and be involved as subcontractors in various transportation related construction projects. Under its Final Rule implemented in January of last year, the USDOT made mandatory a requirement that DBE programs include a small business element. The guidance documents address a number of issues, including questions regarding the requirements associated with the small business element of the program. Please visit for more details: [http://fta.dot.gov/documents/Guidance - Small Business Element 12-6-11.pdf](http://fta.dot.gov/documents/Guidance_-_Small_Business_Element_12-6-11.pdf)

What are the Benefits of Being a Certified Disadvantage Business Enterprise?

The U.S. Department of Transportation (DOT) requires that recipients of federal transportation dollars establish a Disadvantaged Business Enterprise (DBE) program as part of efforts to eliminate inequalities in contracting and procurement. The goal of these programs is to "level the playing field" so that minority-owned and women-owned businesses can compete successfully for contracts offered by transportation-related agencies such as transit districts, congestion management agencies, and cities and counties. Contracts run the gamut from highway construction projects, seismic retrofit of bridges, refurbishing of ferry vessels, and installation of underground tanks and other infrastructure, to design, engineering, and environmental projects, to other professional and non-professional services. There are opportunities for both prime contractors and subcontractors on many of these contracts.

Effective January 1, 2002, the California Unified Certification Program (UCP) went into effect, which created a *One Stop Certification* process. The UCP eliminated the need for firms to acquire multiple DBE certifications throughout California by the creation of a reciprocity agreement among all agencies (California UCP member agencies) that receive funding from DOT. Simply stated, a DBE certification issued to a firm in California will be accepted by all other California UCP member agencies. DBE certified firms are placed in the California UCP database maintained by the California Department of Transportation (Caltrans). All California UCP member agencies, as well as firms and agencies in both private and public sectors, use this database to locate DBE businesses.

Every three years, transportation agencies that receive federal funding are required to evaluate their federally-funded contracting opportunities and to determine the level of DBE participation that might be anticipated for these contracts. Overall goals are predicated on availability of DBE firms: the greater the number of DBE firms, the higher the DBE participation goal.

Although being a DBE does not guarantee a contract, it gives your firm expanded exposure. When marketing your company, you can use your certified status as a "foot in the door" when introducing your firm to prime contractors.

DBE certification can help you increase your business opportunities, such as being offered assistance and advice about procurements and procurement practices and policies, receiving advance notice of upcoming projects, participating in one-on-one contacts with agency staff, and being contacted by prime contractors to meet goal requirements.

Learn more about the Disadvantaged Business Enterprise program at www.californiaucp.org.

To download a DBE certification application, visit:

http://www.caltrans.ca.gov/hq/bep/downloads/pdf/DBE_Application.pdf

Agencies that can certify include BART, SamTrans, SFMTA and VTA. Please contact those agencies directly.

MTC New Regional Agency Headquarters

The Bay Area Toll Authority (BATA) has purchased the building at 390 Main Street in San Francisco's South of Market area at a price of \$93 million and will contribute funds to the Bay Area Headquarters Agency (BAHA) to purchase and redevelop it into a regional agency headquarters. In that agreement, BATA agreed to contribute an additional amount of up to \$74 million to cover system and seismic upgrades to the facility, along with tenant improvements and relocation expenses, including contingencies. For more information about the Regional Agency Headquarters project and associated contract opportunities, please visit: http://www.mtc.ca.gov/news/current_topics/9-11/headquarters.htm

AGENCY CONTACTS

Alameda CTC:

Liz Brazil, Contract Compliance & DBE Liaison Officer
(510) 208-7419 or
lbrazil@alamedactc.org

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WESTCAT: Laura Calica

DBE Liaison Officer
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laura@westcat.org

The BOC wants your help to make sure this newsletter brings you the information you want. Send suggestion and topics to improve newsletter content to: John Andoh, City of Rio Vista at jandoh@ci.rio-vista.ca.us.



Business Outreach Committee (BOC) Contracting Newsletter #16, April 2012

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area Transportation Agencies.

USDOT BONDING EDUCATION PROGRAM

The Bonding Education Program's goals are to educate small contractors about industry challenges and to assist participants in their efforts to obtain surety bonds, or increase their bonding capacity. The program offers unique workshops that apply to transportation related businesses, but other small businesses will find it valuable as well. Participants will interact with service providers and bond producers, and learn how to conduct business with local, state and federal transportation agencies.

Workshops are April 18, 25, May 1, 8, 16, 23, 30 and June 6 from 4:00 pm to 7:00 pm at MTC Offices, 101 Eighth Street, Oakland, CA 94607.

For program information call Scott Leslie, Project Director at 916.443.5957 / sleslie@calasiancc.org.

To download program materials and application visit <http://procurements.mtc.ca.gov/>
Check out the back side of this newsletter regarding details on Bonding Education!



AC TRANSIT

Facilities Security Guard Services	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
On-Call Planning (construction, maintenance, planning)	UDBE Goal: N/A	Issue Date* TBD	Est. \$: TBD

MTC

511 Traffic Advisory App	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD
As-Needed Electrical Services	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD
Landscape Maintenance Services	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD
FasTrak* Regional Customer Service Center	UDBE Goal: N/A	Issue Date* 4/12	Est. \$: TBD
As-Needed Plumbing Services	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD

ALAMEDA CTC

1-580 Landscaping Project Construction & Construction Mgmt	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
City of Alameda Webster Street Project (ITS)	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
1-80 Procurement Contract (ITS Equipment)	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
Operate Guaranteed Ride Home Program	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
Insurance Brokerage Services	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
I-580 Westbound HOT System Integrator (ITS)	UDBE Goal: N/A	Issue Date*: Summer	Est. \$: TBD
Financial Advisory Services	UDBE Goal: N/A	Issue Date*: Fall	Est. \$: TBD
TOD Technical Assistance Program	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD

GGHBT

Fabricate & Install Replacement Overhead Transit/Wayfinding Signs	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD
Design & Permitting Support Services-Tidal & Seasonal Wetland Restoration	UDBE Goal: N/A	Issue Date* 4/5/12	Est. \$: TBD
Consultant to Provide Health and Welfare Insurance Broker	UDBE Goal: N/A	Issue Date* 5/6/12	Est. \$: TBD

SAMTRANS/CALTRAIN

Contracted Bus Shuttle Services	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
Printing and Delivery of Magnetic Tickets	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
Insurance Broker Services	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
Contracted Urban Bus Services	UDBE Goal: N/A	Issue Date*: 4/19/12	Est. \$: TBD
Design Review Services	UDBE Goal: TBD	Issue Date*: 3/26/12	Est. \$: TBD

WATER EMERGENCY TRANSPORTATION AUTHORITY (SAN FRANCISCO BAY FERRY)

Passenger Vessel Midlife/Refurbishment	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Passenger Vessel Interior Retrofit	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Construction Management Services – Channel Dredging	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD

TRANSBAY JOINT POWERS AUTHORITY

Geothermal Loop	SBE Goal: 40%	Issue Date*: 4/3/12	Est. \$: 1.65M
Grounding System	SBE Goal: 100%	Issue Date*: 4/3/12	Est. \$: 170K
Legal Counsel	SBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
Actuary Services	SBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD

*All Dates subject to change. Check agency websites for more information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

Alameda CTC:

http://www.alamedactc.org/news_sections/view/2

AC TRANSIT: <http://www.actransit.org/purchasing/>

BART: <http://www.bart.gov/about/business/contracts.asp>

CCCTA: <http://www.cccta.org/>

DELTA BREEZE: <http://www.rivostacity.com/whats-new>

GGHBT: <http://www.goldengate.org/contracts/>

MTC: <http://procurements.mtc.ca.gov/>

SAMTRANS/CALTRAIN: <http://procurement.samtrans.com>

SFMTA: <http://www.sfgov.org/index.asp?page=359>

TJPA: <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa>

VTA: <http://www.vta.org/procurement/solicitations/>

WETA: http://www.watertransit.org/contract_opp.aspx

WESTCAT: <http://www.westcat.org>

SBA BONDING ASSISTANCE INITIATIVE

The California Department of Transportation (Caltrans), in consultation with the Governor's Office of Small Business Advocate, have entered into a Memorandum of Understanding (MOU) with the U.S. Small Business Administration (SBA), to offer a technical assistance surety bond guarantee program to promote increased small business participation in Caltrans, State highway and transit projects.

This initiative is vital to placing more small businesses on the path to full and adequate utilization within California, bringing success to more small businesses, thereby strengthening the State's business community and economy. Further, this initiative provides a viable means to advance the *unimpeded participation of all willing, ready, and able construction contractors and subcontractors, professional architectural and engineering firms, suppliers and truckers, without regard to race, ethnicity, gender, or physical disability to participate in the State's Contracting Program.*

SBA's Surety Bond Guarantee Program helps eligible small businesses obtain bid, performance and payment bonds by guaranteeing surety companies between 70% and 90% of the bond amount. SBA's Surety Bond Guarantee Program contains two components: Prior Approval Program and Preferred Program. For more information, please visit their Web site at www.SBA.gov. Surety companies certified by the U.S. Treasury to issue bonds are eligible to apply for participation in the SBA Surety Bond Guarantee Program. For applications, contact or visit your nearest SBA office listed below:

San Francisco District Office, 455 Market Street, 6th Floor
San Francisco, CA 94105-2420. You can also phone (415) 744-6820.

WHAT IS CALMENTOR?

Calmentor is a Mentor-Protégé Program for architectural and engineering firms (A &E) initiated by Governor Schwarzenegger via Executive Order S-11-06. This program is designed to encourage and support small businesses through voluntary partnerships with established firms. The program is managed by Caltrans District 4 program strives to increase the participation of small architectural and engineering firms in public transportation projects in the Bay Area region. The mission is to increase the pool of certified firms participating in transportation projects by:

- Providing training
- Facilitating mentoring relationships
- Providing opportunities to network with other consultants
- Providing opportunities to learn about non-Caltrans programs

Calmentor has many events each year – the next event is called “**SPEED DATING- II**”. Join Caltrans District 4, special guests from regional public agencies and fellow Calmentor Members on:

Thursday, April 26, 2012 from 4:30 pm - 6:30 pm at VO's Restaurant, located at 59 Grand Avenue, Oakland, CA 94612.

Invited guests include staff from AC Transit, Alameda County Public Works, Alameda County Transportation Commission, BART, Business Outreach Committee, The County Connection, Metropolitan Transportation Commission, Golden Gate Bridge Highway & Transportation District, SamTrans, SFMTA, Santa Clara Valley Transportation Authority, Transbay Joint Powers Authority, and FHWA DOT.

Another opportunity that is available to A & E firms is the Professional Liaison Meeting, which meets quarterly and is held on the last Thursday in January, April, July and October. The meeting provides networking opportunities and information about upcoming A&E contracts to consulting firms. Everyone is welcome to attend this meeting.

For more information on Calmentor, please visit www.dot.ca.gov/dist4/calmentor/

BART IS COMING TO NORTH SAN JOSE!

The Santa Clara Valley Transportation Authority (VTA) received a \$900 million grant commitment from the Federal Transit Administration (FTA) for the BART Silicon Valley Berryessa Extension Project. The grant is the final step in sealing the federal funding “deal” and specifying the annual allocations ranging from \$59-150 million over the next seven years. Today, VTA also received its first \$100 million allocation from the New Starts Funding Program. The FFGA is a multi-year contractual agreement that formally defines the project scope, cost and schedule, and establishes the terms of the federal financial assistance. Execution of the FFGA is the final step before construction on the 10-mile, two station BART extension can begin. The project will break ground on April 12, 2012.

Since 2002, the FTA has worked closely with VTA to design a project that would meet the stringent criteria of the FTA New Starts funding program. In 2011, the Berryessa Extension Project achieved several significant milestones which included advancing into the Final Design phase of New Starts, receiving a funding recommendation in the FY2012 President's Budget, and submitting final documentation for the \$900 million federal funding grant.

For more information about BART Silicon Valley, please contact VTA Community Outreach at (408) 934-2662, TTY (408) 321-2330, or visit www.vta.org/bart.

AGENCY CONTACTS

Alameda CTC:

Seung Cho, Contract
Procurement Analyst & DBE
Liaison Officer
(510) 208-7472 or
scho@alamedactc.org

AC Transit: Phillip McCants
Contracts Compliance Officer
(510) 577-8815 or
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kevin.wilson@vta.org

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duan@watertransit.org

WESTCAT: Laura Calica
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laura@westcat.org



Business Outreach Committee (BOC) Contracting Newsletter #17, Summer 2012

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area transportation agencies.

UPCOMING EVENTS

- SFMTA is seeking San Francisco based minority, woman and service disabled veteran owned businesses to participate in a free full day seminar to help develop a company binder, develop marketing materials and obtain skills to compete, apply for certification and meet SFMTA buyers. This event is hosted by the Economic Empowerment Fund promoting opportunities for underserved communities. This event is geared towards construction related and marketing related firms. The next event is on Friday, August 10, 2012 from 7:30 am to 6:30 pm at the Mission Language & Vocational School Community Room, 2929 19th Street, San Francisco, CA 94110. For more information – please visit <http://www.eefsf.org/doing-business-with-sf.html>.
- Save the Date - The next BOC event will be an Architectural and Engineering (A&E) Outreach Event. The event will be held on Thursday, October 25, 2012 at Caltrans District 4 headquarters – 111 Grand Ave, Oakland, CA 94612, from 2 pm to 4:30 pm with a mixer following the event from 4:30 pm to 6 pm at Vo's Restaurant, 59 Grand Avenue, Oakland, CA 94612. Visit <http://www.dot.ca.gov/dist4/calmentor/> for details. **We hope to see you there!**

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES):

ALAMEDA CONTRA COSTA TRANSIT DISTRICT (AC TRANSIT)

Medical Review Officer – Drug & Alcohol Program	DBE Goal: N/A	Issue Date:* 7/12	Est. \$: TBD
Maintenance of Transit Information Display Cases	DBE Goal: N/A	Issue Date:* 7/12	Est. \$: TBD

ALAMEDA COUNTY TRANSPORTATION COMMISSION (SELECTED PROJECTS)

Overall Evaluation of the I-680 Express Lanes Project	DBE Goal: N/A	Issue Date:* 7/12	Est. \$: TBD
City of Alameda Webster Street Project (ITS)	UDBE Goal: 3.74%	Issue Date:* 7/12	Est. \$: TBD
Guaranteed Ride Home Program Operations Services	DBE Goal: N/A	Issue Date:* 8/12	Est. \$: TBD
Construction Management for the I-580 Landscaping Project (San Leandro)	DBE Goal: N/A	Issue Date:* Summer	Est. \$: TBD

SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT (BART) (SELECTED PROJECTS)

eBART vehicles	DBE Goal: N/A	Issue Date:* 7/12	Est. \$: TBD
Title and Escrow Services	DBE Goal: N/A	Issue Date:* 7/12	Est. \$: TBD
Translation and Language Interpretation Services	DBE Goal: N/A	Issue Date:* 8/12	Est. \$: TBD
Workers Compensation Administration Services	DBE Goal: N/A	Issue Date:* 8/12	Est. \$: TBD
BART Earthquake Safety Program – A Line	DBE Goal: N/A	Issue Date:* 7/12	Est. \$: TBD
Vehicle Engineering Consulting Services (2 contracts)	DBE Goal: N/A	Issue Date:* 8/12	Est. \$: 25M

GOLDEN GATE BRIDGE, HIGHWAY & TRANSPORTATION DISTRICT (GGBHTD)

Wetland Restoration Design & Permitting-Corte Madera Preserve	DBE Goal: N/A	Issue Date*: 8/12	Est. \$: 725K
Larkspur Ferry Terminal/San Rafael TC Bicycle Rack & Signage	DBE Goal: 7%	Issue Date* 8/12	Est. \$: 275K

METROPOLITAN TRANSPORTATION COMMISSION (MTC)

Regional Express Lane Network Electronic Toll Services System Manager	DBE Goal: N/A	Issue Date:* 8/12	Est. \$: 700K
Pavement Management Technical Assistance Program (P-TAP)	DBE Goal: N/A	Issue Date:* 8/12	Est. \$: 1.6M
Language Plan Assistance	DBE Goal: N/A	Issue Date:* 8/12	Est. \$: 65K

SAN MATEO COUNTY TRANSIT DISTRICT/PENINSULA CORRIDOR JOINT POWERS BOARD (SELECTED PROJECTS)

Contracted Bus Shuttle Services	DBE Goal: N/A	Issue Date:* TBD	Est. \$: TBD
Operate SF Caltrain Bicycle Parking Facility	DBE Goal: N/A	Issue Date:* TBD	Est. \$: TBD
Bus Radio System and Equipment Refresh	DBE Goal: N/A	Issue Date:* TBD	Est. \$: TBD
Purchase, Fabrication & Delivery of 1 Hi-Rail Inspector's Truck	DBE Goal: N/A	Issue Date:* TBD	Est. \$: TBD

SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY (SFMTA) (SELECTED PROJECTS)

Green Light Rail Center Track Replacement Project	SBE Goal: TBD	Issue Date*: Summer	Est. \$: 23M
Woods Division Lift Replacement	SBE Goal: TBD	Issue Date*: Summer	Est. \$: 3.7M
Central Subway Moscone/Yerba Buena Station	SBE Goal: TBD	Issue Date*: Summer	Est. \$: 108M

Please contact SFMTA for SBE Program information.

TRANSBAY JOINT POWERS AUTHORITY

Below Grade Structural Concrete Substructure, Waterproofing, Electrical	SBE Goal: 17%	Issue Date:* 5/12	Est. \$: 5M
Structural Steel Superstructure	SBE Goal: 24%	Issue Date:* 10/12	Est. \$: 100M
Personnel and Material Host	SBE Goal: 80%	Issue Date:* 8/12	Est. \$: 12M

SANTA CLARA VALLEY TRANSPORTATION AUTHORITY (VTA)

1880/1280 Stevens Creek Blvd Interchange Modifications	DBE Goal: TBD	Issue Date*: Summer	Est. \$: TBD
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WATER EMERGENCY TRANSPORTATION AUTHORITY (SAN FRANCISCO BAY FERRY)

Harbor Bay Ferry Terminal & Access Channel Dredging Project	DBE Goal: TBD	Issue Date*: 7/12	Est. \$: TBD
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*All dates are subject to change. Check agency websites (listed below) for more information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

Alameda CTC: http://www.alamedactc.org/app_pages/view/3999	SAMTRANS/CALTRAIN: http://procurement.samtrans.com
AC TRANSIT: http://www.actransit.org/purchasing/	SFMTA: http://mission.sfgov.org/OCABidPublication
BART: http://www.bart.gov/about/business/contracts.asp	TJPA: http://transbaycenter.org/tjpa/doing-business-with-the-tjpa
CCCTA: http://www.cccta.org/	VTA: http://www.vta.org/procurement/solicitations/
RIO VISTA: http://www.riovistacity.com/whats-new	WETA: http://www.watertransit.org/contract_opp.aspx
GGBHTD: http://www.goldengate.org/contracts/	WESTCAT: http://www.westcat.org
MTC: http://procurements.mtc.ca.gov	



NEWS YOU CAN USE...

Supplier Connection: SBA recently announced a new private-public collaboration that will help small businesses strengthen their revenue streams by gaining access to more than \$300 billion in combined supply chain spending by a consortium of 15 of America's largest corporations. Supplier Connection is designed to help bridge the gap between small businesses looking for new opportunities and large corporations looking for innovative new ideas and diversity in their supply chains. Supplier Connection is a free, online portal that allows small businesses to send information about their products and services to 15 private sector companies. For more information on Supplier Connection, visit <https://www.supplier-connection.net>.

Central Contractor Registration (CCR) system is Going Away...What to Expect: In July, the CCR, along with the Federal Agency Registration (FedReg), the Online Representations and Certifications Application (ORCA), and the Excluded Parties List System (EPLS), **will be migrated into a new System for Award Management, or SAM.** Please visit <https://www.SAM.gov> for more information.

NEW TRANSIT AGENCIES IN THE SAN FRANCISCO BAY AREA

SolTrans: Say "Hello" to SolTrans, the Bay Area's newest public transit agency. Short for Solano County Transit, SolTrans began operations on July 1, 2011. The new agency merges the bus services of the former Vallejo Transit and Benicia Breeze systems. "Uniting the Vallejo and Benicia bus operations under one organizational umbrella will help us maintain current service levels and promote greater funding stability," said Jim Sperring, MTC Commissioner and Solano County Supervisor. "The SolTrans merger represents the kind of coordinated planning and service delivery envisioned by MTC's Transit Sustainability Project," noted MTC's Sperring. "Our transit sustainability effort aims for a more robust, financially viable Bay Area transit system that is both cost-effective and customer-focused." For more information on SolTrans or their business opportunities, visit www.soltransride.com.

Water Emergency Transportation Authority (WETA): In 1999, the California Legislature established the San Francisco Bay Area Water Transit Authority (WTA) in order to create a regional ferry agency to plan and implement new ferry services in the San Francisco Bay Area with a focus on improving general mobility and reducing traffic congestion. In 2007, the legislature directed the agency to take over existing public ferry transit systems operated by the cities of Vallejo and Alameda and expanded the Authority's role to include coordination and oversight of the ferry transit response in the event of a natural disaster. With this increased responsibility came a new name: the San Francisco Bay Area Water Emergency Transportation Authority (WETA). As of July 1, 2012, WETA is responsible for operating San Francisco Bay Ferry service that serves Oakland; Alameda (Harbor Bay & Main St); San Francisco (Downtown Ferry Building & Pier 41); South San Francisco (Oyster Point Marina); and Vallejo. WETA is committed to working with local cities, communities and customers to create a comprehensive, integrated regional ferry transit system on San Francisco Bay. For more information about WETA or their business opportunities, visit www.watertransit.org.

MEET THE BUYERS RECAP – JUNE 19, 2012

BOC conducted another successful Meet the Buyers Event. 114 vendors attended. Major contractors Barnard Impregilo Healy JV, Con-Quest, Kiewit, Graniterock, McCarthy, RGW Construction, Robert A. Bothman, Stacy & Witbeck, and Webcor Obayashi JV participated with BOC member agencies.

HOW ARE YOU GETTING YOUR UPDATES?

With the advent of the internet, there are many ways that the public can obtain information regarding various sources of information, including the latest trend – Social Media. Social media includes Facebook, MySpace, Twitter, YouTube, and Flickr among many others. BOC members all use social media as a way to update those that have an interest with changes to transit services, special events, job and business opportunities. Below is a listing of BOC members and their social media for Facebook and Twitter links. Some BOC members have Flickr, YouTube and other social media sites. You would need to visit their respective web page for additional details.

Delta Breeze: https://twitter.com/rvdeltabreeze , http://www.facebook.com/pages/Rio-Vista-Delta-Breeze/456668350127	The County Connection: https://twitter.com/cccta , http://www.facebook.com/pages/Central-Contracta-Costa-Transit-Authority/238326689591
SF Bay Ferry: https://twitter.com/#!/SFBayFerry , https://www.facebook.com/sanfranciscobayferry	Golden Gate Transit: https://twitter.com/GGBridge , http://www.facebook.com/goldengatebridge
AC Transit: https://twitter.com/rideact , http://www.facebook.com/rideact	SFMTA: https://www.facebook.com/SFMTA.Muni , https://twitter.com/sfmta_muni
BART: http://www.facebook.com/bartfs , https://twitter.com/sfbart	MTC: http://www.facebook.com/MTCBATA , https://twitter.com/mtcbata
SamTrans: http://www.facebook.com/SamTrans , https://twitter.com/qosamtrans	Alameda CTC: https://twitter.com/AlamedaCTC , http://www.facebook.com/AlamedaCTC
VTA: http://www.facebook.com/scvta?ref=ts , https://twitter.com/santaclaravta	WestCAT: http://www.facebook.com/wccta , https://twitter.com/intent/user?screen_name=WCCTA
Transbay Center: http://www.facebook.com/pages/Transbay-Transit-Center-Project/211301050057 , https://twitter.com/TransbayCenter	

AGENCY CONTACTS

Alameda CTC:
Seung Cho

Contract Procurement Analyst &
DBE Liaison Officer
(510) 208-7472 or
scho@alamedactc.org

AC Transit: Phillip McCants
Contracts Compliance Officer
(510) 577-8815 or
pmccants@actransit.org

BART: Ron Granada
Senior Civil Rights Officer
(510) 464-6103 or
RGranad@bart.gov

CCCTA: Janet Madrigal
Civil Rights Administrator
(925) 680-2044 or
madrigal@cccta.org

CITY OF RIO VISTA:
John Andoh
Transit & Airport Coordinator
(707) 374-5337 or
jandoh@ci.rio-vista.ca.us

GGBHTD: Gail Jackson
DBE Program Administrator
(415) 257-4581 or
gijackson@goldengate.org

MTC: Denise Rodrigues
Contract Compliance Manager
(510) 817-5897 or
drodri@mtc.ca.gov

SamTrans: Raymond Lee
DBE Officer
(650) 508-7939 or
leer@samtrans.com

SFMTA: Sheila Evans Peguese
Contract Compliance Officer
(415) 701-4436
or sheila.evans-peguese@sfmta.com

TJPA: Eddie Phillips
Contract Compliance Officer
(415) 597.4041 or
EPhillips@TransbayCenter.org

VTA: Kevin Wilson
Office of Small & Disadvantaged
Businesses
(408) 321-5831 or
kevin.wilson@vta.org

**WETA/San Francisco Bay
Ferry:** Lauren Gularte,
Administrative/Policy Analyst
(415) 364-3188 or
gularte@watertransit.org

WestCAT: Laura Calica
DBE Liaison Officer
(510) 724-3331 Ext. 13 or
laura@westcat.org

The BOC wants your help to make sure this newsletter brings you the information you want. Send suggestion and topics to improve newsletter content to: John Andoh, City of Rio Vista at jandoh@ci.rio-vista.ca.us.

Business Outreach Committee (BOC) Contracting Newsletter #18, Autumn/Winter 2012

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area transportation agencies.

UPCOMING EVENTS

Prime/Sub Contractor Meet and Greet Event and Pre-Bid Conference for the Third Street Light Rail Program's Central Subway Stations, Surface, Track and Systems (Contract No. 1300): When: Tuesday, November 27, 2012 - Meet and Greet from 9a.m.-12 p.m. and Pre-Bid Meeting from 1p.m.-3 p.m. Where: San Francisco Public Library (Main Branch), 100 Larkin Street, San Francisco, CA 94102. Please [register online at \(http://goo.gl/wvg99\)](http://goo.gl/wvg99) by November 20, 2012. This event is sponsored by the San Francisco Municipal Transportation Agency.

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES):

ALAMEDA CONTRA COSTA TRANSIT DISTRICT (AC TRANSIT)

RTC Discount Card Medical Verifier Servicer – Released 11/12

Claims & Risk Management Service (RFI) – Released 11/12

ALAMEDA COUNTY TRANSPORTATION COMMISSION

Transit Oriented Development Technical Assistance Program – Due to Release in Fall 2012

Countywide Travel Demand Model Update – Due to Release in Winter 2012

East Bay Greenway Construction – Due to Release in Spring 2013

SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT (BART) (SELECTED PROJECTS)

Procurement of Wide Gauge Locomotives – Release Date TBD

Legislative Advocacy Program – Release Date TBD

Wayside Fence Refurbishment – R Line – Release Date TBD

Workers Compensation Administration Services – Release Date TBD

West Oakland Station Floor Elevation Change – Release Date TBD

Fence Modifications at 1009 East 36th Avenue – Release Date TBD

GOLDEN GATE BRIDGE, HIGHWAY & TRANSPORTATION DISTRICT (GGBHTD)

Improvements to Berths at San Francisco Ferry Terminal – Due to Release in Autumn 2012

Wetland Restoration Design and Permitting Support Services – Due to Release in Winter 2012

Golden Gate Bridge All Electronic Tolling Signage Fabrication & Installation – Due to Release in Winter 2012

METROPOLITAN TRANSPORTATION COMMISSION (MTC)

Subcontract Construction at Regional Agency Headquarters – Release Date TBD

Prequalify at <https://prequalification.mccarthy.com>

Leasing Agent/Property Management Services – Due November 27, 2012

Hub Signage Program Phase IV – Purchase, Fabrication, Installation – Due November 29, 2012

CITY OF RIO VISTA

Airport Fuel - Due to Release in January 2013

Purchase and Operate Rio Vista Municipal Airport – Due to Release in Winter 2013

SAN MATEO COUNTY TRANSIT DISTRICT/PENINSULA CORRIDOR JOINT POWERS BOARD (SAMTRANS/CALTRAIN)

Contracted Bus Shuttle Services – Release Date TBD

Operate SF Caltrain Bicycle Parking Facility – Due December 12, 2012

On Call General Engineering Design Services – Due November 29, 2012

Signal Preemption Improvement Project – Release Date TBD

Purchase and Removal of Surplus Locomotives – Release Date TBD

Program Management Oversight Services – Release Date TBD

Signal System Rehabilitation Project – Release Date TBD

Concrete Replacement – Release Date TBD

SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY (SFMTA)

Muni Metro Turnback Rail Rehabilitation Project – Due December 7, 2012

Provision and Maintenance of Vending Machines – Due December 19, 2012

Central Subway – Stations, Surface, Track and Systems – Due January 23, 2013

RFP for Procurement of Parking Meters and Paystations – Due January 4, 2013

Request for Information on Proposed Taxi Real Time Data System – Due on November 30, 2012

SOLANO COUNTY TRANSIT (SOLTRANS)

Transit Operations – Due January 18, 2013

TRANSBAY JOINT POWERS AUTHORITY (TRANSBAY CENTER)

Structural Steel Superstructure

SBE Goal: 24%

Issue Date: 10/31/12

Est. \$: 110-120M

Glazing Design Build

SBE Goal: 20%

Issue Date*: early 2013

Est. \$: 40M

WATER EMERGENCY TRANSPORTATION AUTHORITY (SAN FRANCISCO BAY FERRY)

Bay Breeze Midlife Overhaul/Vessel Refurbishment– Release Date October 29, 2012

Ferry Terminal Refurbishment Construction Management Services - Release Date December 2012

Inflatable Buoyancy Apparatus Purchase and Installation – Release Date TBD

Construction Management Services for the Vallejo Ferry Maintenance Facility – Release Date November 9, 2012

WHERE TO FIND CONTRACTING OPPORTUNITIES:

AC TRANSIT: <http://www.actransit.org/purchasing/>

Alameda CTC: http://www.alamedactc.org/app_pages/view/3999

BART: <http://www.bart.gov/about/business/contracts.asp>

CCCTA: <http://www.cccta.org/>

RIO VISTA: <http://www.riovistacity.com/whats-new>

GGBHTD: <http://www.goldengate.org/contracts/>

MTC: <http://procurements.mtc.ca.gov>

SAMTRANS/CALTRAIN: <http://procurement.samtrans.com>

SFMTA: <http://mission.sfgov.org/OCABidPublication>

SOLTRANS: <http://www.soltransride.com/procurement>

TJPA: <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa>

VTA: <http://www.vta.org/procurement/solicitations/>

WETA: http://www.watertransit.org/contract_opp.aspx

WESTCAT: <http://www.westcat.org>



NEWS YOU CAN USE...

DBE Ineligibility Database: The U.S. Department of Transportation, Departmental Office of Civil Rights (DOCR) developed a national online application to provide the general public with a centralized repository of transportation related denied, decertified or rejected DBEs and ACDBE applicants. The information in this database, along with the decision to deny, decertify or reject an application, is maintained by State administered Unified Certification Programs (UCP). Firms identified in this database are ineligible for Federal Transportation grants made available specifically for DBEs. Grant recipients are encouraged to query the ineligibility database to ensure that firms listed in the ineligibility database are not reported on federal-aid contracts for DBE credits. To access and query the database, please select the following: www.civilrights.dot.gov/page/dbe

Why Become A Certified DBE? Besides concession opportunities, a small business may find contract opportunities with public agencies in areas such as construction, engineering, professional services consulting, and material and equipment procurement. USDOT distributes in excess of \$20 billion annually throughout the nation to help finance thousands of projects. Funds are provided to state transportation agencies for highway construction and improvements; to airports for facilities, runways and taxiway improvements; to transit agencies for mass transit projects; and to municipalities and counties for road improvements. The DBE Program provides a vehicle for ensuring participation by disadvantaged business enterprises in these projects. Only firms that are *certified* DBEs count towards DBE participation goals, so consider applying today! For additional information about the DBE Program (including DBE and ACDBE certification), visit www.californiaucp.com. Disadvantaged Business Utilization website at <http://www.osdbu.dot.gov/>

CONSTRUCTION ON THE SAN FRANCISCO CENTRAL SUBWAY PROJECT

San Francisco's \$1.578 billion Central Subway Project is funded by the Federal Transit Administration (FTA), the state of California, MTC, the San Francisco Municipal Transportation Agency (SFMTA), and the City and County of San Francisco. The Central Subway project has long been a cornerstone of MTC's Resolution 3434, a strategic plan for delivering \$18 billion in transit expansions and other transit projects in the region. As such, MTC supported SFMTA's request for federal funding, and also has been a key funding partner, providing \$100 million of Proposition 1B, population-based transit funds to the project. The October 11, 2012, announcement of a federal agreement dedicating nearly \$1 billion in federal funding to the project comes on the heels of an action by the California Legislature and Governor Jerry Brown in July of 2012 to enact a state high-speed rail funding package that includes \$61.3 million in high-speed rail connectivity funds for the project. With the addition of the Central Subway, the T Third Line is projected to become the most heavily used line in the Muni Metro system by 2030. About 65,000 customers per day are projected to ride the T Third Line in 2030 – about 20 percent more than are projected to ride the most heavily used existing Muni Metro line, the N Judah Line. Construction is currently underway at four sites along the Central Subway Project alignment. Tunneling contractor Barnard Impregilo Healy Joint Venture is constructing a major excavation known as a launch box at the site in SoMa where tunneling will begin next year. Also in SoMa, work has begun to build below-ground walls, called headwalls, at the future site of the Yerba Buena/Moscone Station on 4th Street between Folsom and Howard streets. At Union Square, two blocks of Stockton Street between Ellis and Geary streets are currently closed to vehicle traffic to allow for headwall construction at the site of the future Union Square/Market Street Station. In addition, crews are working to relocate utility lines in North Beach to prepare to construct a retrieval shaft – an excavation on Columbus Avenue where the project's two tunnel boring machines (TBMs) are planned to be removed in 2014. For more information on this project, including contract opportunities – please visit www.centra subwaysf.com

BUSINESS DEVELOPMENT WORKSHOPS– OCTOBER 25, 2012

Check out photos at: <http://www.dot.ca.gov/dist4/calmentor/>
We hope to see you at our next event in January 2013.

THERE IS A TRAIN COMING TO SONOMA AND MARIN COUNTIES IN 2016.....

With construction of the Sonoma-Marina commuter rail line well under way, officials say the system is within budget and on track to begin service in early 2016. The Sonoma-Marina Area Rail Transit district, in an initial progress report, said it has awarded construction contracts totaling \$153.5 million. A second round that could total about \$150 million will be awarded by spring, leaving an additional \$60 million for staffing and engineering. SMART'S directors have adopted a \$360 million plan to rebuild the line, construct stations and buy rail cars. Service from Guerneville Road in Santa Rosa to downtown San Rafael now is likely to start in early 2016. Revenue generated by a quarter percent sales tax rate in the two counties, SMART's major funding source, are running 5 percent ahead of projections. For 2012, sales taxes are expected to be \$28.3 million. SMART has a \$104,380,000 contract with Stacy & Witbeck Inc. of Alameda and Missouri-based Herzog Contracting Corp. to rehabilitate the line from Santa Rosa to the Marin County Civic Center. The district also is spending \$9,142,647 to upgrade the crossings. The third major contract, for \$40,035,887, is with Nippon Sharyo USA for delivery of six two-car train sets. The first train is to arrive in October 2013 for testing. So far, 10 miles of track rehabilitation have been completed and an additional five miles are expected to be done this construction season. The work includes new ballast underneath cement ties and continuously-welded rail. The next major contract, estimated to be \$70 million, is for the communication system, signals and train control system, which would be awarded within the next few months. SMART is also planning to award a contract of \$60 million to \$80 million next spring to rebuild the track from the Civic Center to downtown San Rafael, replace the bridge over the Petaluma River with one bought from Galveston, Texas, build part of the pedestrian-bike path and finish stations. For more information about contracting opportunities with SMART, visit: <http://www2.sonomamarintrain.org/index.php/contracts/>

AGENCY CONTACTS

Alameda CTC:
Seung Cho
Contract Procurement Analyst &
DBE Liaison Officer
(510) 208-7472 or
scho@alamedactc.org

AC Transit: Phillip McCants
Contracts Compliance Officer
(510) 577-8815 or
pmccants@actransit.org

BART: Ron Granada
Senior Civil Rights Officer
(510) 464-6103 or
RGranad@bart.gov

CCCTA: Janet Madrigal
Civil Rights Administrator
(925) 680-2044 or
madrigal@cccta.org

Rio Vista: John Andoh
Transit & Airport Coordinator
(707) 374-5337 or
jandoh@ci.rio-vista.ca.us

GGBHTD: Gail Jackson
DBE Program Administrator
(415) 257-4581 or
gjackson@goldengate.org

MTC: Denise Rodrigues
Contract Compliance Manager
(510) 817-5897 or
drodri@mtc.ca.gov

SamTrans/Caltrain:
Raymond Lee, DBE Officer
(650) 508-7939 or
leer@samtrans.com

SFMTA: Sheila Evans Peguese
Contract Compliance Officer
(415) 701-4436 or sheila.evans-peguese@sfmta.com

SolTrans: Greg Anderson
Administrative Analyst II
(707) 648-4646 or
greg@soltransride.com

TJPA: Eddie Phillips
Contract Compliance Officer
(415) 597.4041 or
EPhillips@TransbayCenter.org

VTA: Liz Brazil
DBE Program Manager
(408) 321-5874 or
liz.brazil@vta.org

WETA: Lauren Gularte,
Administrative/Policy Analyst
(415) 364-3188 or
gularte@watertransit.org

WestCAT: Laura Calica
DBE Liaison Officer
(510) 724-3331 Ext. 13 or
laura@westcat.org

The BOC wants your help to make sure this newsletter brings you the information you want. Send suggestion and topics to improve newsletter content to: John Andoh, City of Rio Vista at jandoh@ci.rio-vista.ca.us.

Business Outreach Committee (BOC) Contracting Newsletter #19, Spring 2013

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area transportation agencies.

UPCOMING EVENTS

BOC MEETING TO ADVISE THE PUBLIC OF UPCOMING PROJECTS AND TO RECEIVE COMMENTS ON: TUESDAY, APRIL 23, 2013 FROM 4:00 P.M. TO 6:00 P.M. at the Metropolitan Transportation Commission (MTC), 101 8th Street (Auditorium) Oakland, CA 94607.

Your attendance is strongly encouraged. This meeting will provide the opportunity for members of the public to learn about upcoming transportation projects and provide input in the goal-setting process, specifically on the relative availability of DBEs that are ready, willing and able to compete for U.S. DOT - assisted contracts to be let by transportation agencies throughout the region. The Santa Clara Valley Transportation Authority (VTA) will also provide a special presentation on their SVBX Parking Structures Design Build (Contract C730). The San Francisco Bay Area Rapid Transit District will provide a special presentation on its Hayward Maintenance Complex Project (HMC).

CALMENTOR EVENT

CALTRANS DISTRICT 4 INVITES YOU TO THE ITS CALMENTOR MEETING AND MIXER ON THURSDAY, APRIL 25, 2013 FROM 1:00 P.M. TO 3:00 P.M. AT THE CALTRANS DISTRICT 4 OFFICES. 111 GRAND AVENUE. OAKLAND, CA IN THE PARK VIEW CONFERENCE ROOM.

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES):

ALAMEDA CONTRA COSTA TRANSIT DISTRICT (AC TRANSIT)

- Residential Real Estate Broker Services – closing date: 4/23/13*
- VanHool A300K Diesel Exhaust System Retrofits – closing date: 5/31/13*
- Bus Rapid Transit (BRT) Bus Procurement – closing date: 3/27/14*

CENTRAL CONTRA COSTA TRANSIT AUTHORITY (CCCTA)

- Security Gate Upgrade Project – release date: 4/13

GOLDEN GATE BRIDGE, HIGHWAY & TRANSPORTATION DISTRICT (GGBHTD)

- Wetland Restoration Design and Permitting Support Services – release date: 4/13*

- Refurbishment of the M.S. San Francisco Ferry – release date: 4/13*

- San Rafael Bus Facility Lighting Improvements – release date: 5/13*

METROPOLITAN TRANSPORTATION COMMISSION (MTC)

- RFQ for On-call Video Services – release date: TBD*

- RFQ for Benefits Broker – release date: TBD*

- RFQ/RFP for Furniture Fixtures and Equipment – release date: TBD*

CITY OF RIO VISTA

- Purchase and Operate Rio Vista Municipal Airport – release date: 8/13*

SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY (SFMTA)

- Phelan Loop Development Project – release date: TBD*

- Presidio & Potrero ETI Bus Hoist Lifts - release date: TBD*

- Job Order Contract (JOC) - release date: TBD*

This contract requires 'A' License. Work includes subway, track, Muni overhead lines, signal, and switchgear work.

- Job Order Contract (JOC) - release date: TBD*

This contract requires 'A' License. Work includes subway, track, Muni overhead lines, signal, and switchgear.

- Job Order Contract (JOC) – release date: TBD*

This contract requires 'B' License. Contract includes work for buildings & facilities located in San Francisco.

- N-Line along Carl Street Track Improvement Project - release date: TBD*

- Muni Metro System – Escalator Replacement – release date: TBD*

WATER EMERGENCY TRANSPORTATION AUTHORITY (SAN FRANCISCO BAY FERRY)

- RFP for Construction of New Passenger Float. – release date: 7/13*

- RFP for Gangway Rehabilitation at Main St, Harbor Bay and Clay St. Ferry Terminals – release date: 7 to 8/13*

- RFP for Phase 0 Construction Contract for North Bay Maintenance & Operations Facility – release date: 5/13*

- RFQ for Construction Management Services for Central Bay Maintenance & Operations Facility - release date: 5/13*

- RFP for Construction Package 1 (Landside) North Bay Operations and Maintenance Facility – release date: 7/13*

WESTERN CONTRA COSTA TRANSIT AUTHORITY (WESTCAT)

- Bus Wash \$150K Date – TBD*

SANTA CLARA VALLEY TRANSPORTATION AUTHORITY (VTA)

- Civil & Station Improvements SCAR BRT Project (Contract C830)-release date: 5/19/13*

- Property Restoration & Completion Contract SCAR BRT Project (Contract C831) -release date: 5/19/13*

* All Dates subject to change. Check agency websites for more information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

AC TRANSIT: <http://www.actransit.org/purchasing/>

Alameda CTC: http://www.alamedactc.org/app_pages/view/3999

BART: <http://www.bart.gov/about/business/contracts.asp>

CCCTA: <http://www.cccta.org/>

RIO VISTA: <http://www.riovistacity.com/whats-new>

GGBHTD: <http://www.goldengate.org/contracts/>

MTC: <http://procurements.mtc.ca.gov>

SFMTA: <http://mission.sfgov.org/OCABidPublication>

SOLTRANS: <http://www.soltransride.com/procurement>

TJPA: <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa>

VTA: <http://www.vta.org/procurement/solicitations/>

WETA: http://www.watertransit.org/contract_opp.aspx

WESTCAT: <http://www.westcat.org>

SAMTRANS/CALTRAIN: <http://procurement.samtrans.com>



NEWS YOU CAN USE...

The Business Outreach Committee hereby notifies all interested parties that the agencies listed to the right are beginning the process of establishing annual overall goals for participation by DBEs in contracts and procurements which may be financed in whole or in part by the DOT for FY 2014 – FY 2016. For additional details, please contact each agency that your firm may be interested in participating in a future business opportunity.

If you have not been certified as a DBE visit: <http://californiaucp.org> for details on certification.

CALIFORNIA UNIFIED CERTIFICATION PROGRAM (CUCP)....WHAT IS IT?

The California Unified Certification Program (CUCP) provides “one-stop shopping” certification services to small, minority and women businesses seeking to participate in the United States Department of Transportation (USDOT) Disadvantaged Business Enterprise (DBE) Program. Certification services are offered to businesses seeking to obtain either DBE or airport concessionaire disadvantaged business enterprise (ACDBE) status.

As mandated by USDOT in the DBE Program, Final Rule 49 Code of Federal Regulations (CFR), Parts 23 and 26, all public agencies that receive USDOT federal financial assistance must participate in a statewide unified certification program. These public agencies, commonly referred to as “recipients” of USDOT funds, include municipalities, counties, special districts, airports, transit agencies, and the State Department of Transportation (Caltrans). The California Unified Certification Program (CUCP) went into effect on January 1, 2002. It is a “One-Stop Shopping” certification program that eliminates the need for a DBE or ACDBE firm to obtain certifications from multiple agencies within the State. A business certified as a DBE or ACDBE through the CUCP is automatically accepted by all USDOT recipients in California.

The CUCP is charged with the responsibility of overseeing the certification activities performed by various certifying agencies, and compiling and maintaining a single Statewide database of certified DBEs. The Database is intended to expand the use of DBE and ACDBE firms by maintaining complete and current information on those businesses and the products and services they can provide to all USDOT recipients in California. The CUCP certifying agencies are responsible for certifying DBE firms. You only need to apply for DBE certification at one agency. If your firm meets the General Criteria for DBE certification as provided on the Application Package, submit your completed application, along with the requested documentation, to one of the Certifying Agencies serving the geographical area where your firm has its principal place of business.

GOODS THAT BUSINESS OPPORTUNITY COMMITTEE IS SEARCHING FOR DBE'S TO PROVIDE

Services: Boring, construction management for water-related activities, dredging, ferry terminal construction, float and pier construction and repairs, hazardous waste handling, pavement marking, striping, pest control services, pile drilling, including micropiles, caissons, drilled piers, cast-in-drilled-hole (CIDH) piles, precast concrete, pressure grouting, rebar (re-enforcing steel), ship or vessel building or repair, shoring, including sheet piling, towing, railway track work, including rail welding, vehicle repair/maintenance services and vessel engineering services.

Products/Materials: Bus replacement parts, cleaning products, gases, office supplies and oil/petroleum products,

If you are a vendor that can provide these services, products and materials, please apply for California UCP certification available here: <http://californiaucp.org>.

eBART.....

eBART is a new type of train for BART, although they are widely in use in Europe and elsewhere in the US. Called DMU (for diesel multiple-unit) trains, they are smaller than BART trains, have comfortable seats, wide windows and level boarding. eBART will allow East County residents to board a train at Hillcrest Avenue and arrive at the Pittsburg/Bay Point BART Station in 10 minutes. eBART trains will be timed to meet BART trains at Pittsburg/Bay Point. This project does not preclude future conventional BART service at a later date.

The eBART Project represents the first phase of a plan to extend rail service into East County. The eBART Project provides a cost-effective way to bring BART service to Antioch, and the rest of east Contra Costa County. eBART will provide East County with frequent, reliable, and high quality rail service that will connect the growing region of East Contra Costa County with areas already served by BART.

The DMU train was chosen to bring BART-quality rail service to East County at a much lower cost than conventional BART. The eBART project is 60% less expensive than conventional BART. Nothing about eBART precludes construction of conventional BART in the future given adequate ridership and funding. eBART stations will support multi-modal access: pedestrians, cyclists, Tri Delta Transit, The County Connection and Rio Vista Delta Breeze buses, and parking will all be accommodated.

eBART will provide over 600 construction jobs, and 40 to 80 permanent BART jobs once in operation.

For More Information on the project, including future bidding opportunities please: email: ang@bart.gov or visit: www.bart.gov/eBART.

AGENCY CONTACTS

Alameda CTC: Seung Cho
Contract Procurement Analyst &
DBE Liaison Officer
(510) 208-7472 or
scho@alamedactc.org

AC Transit: Phillip McCants
Contracts Compliance Officer
(510) 577-8815 or
pmccants@actransit.org

BART: Ron Granada
Senior Civil Rights Officer
(510) 464-6103 or
RGranad@bart.gov

CCCTA: Janet Madrigal
Civil Rights Administrator
(925) 680-2044 or
madrigal@cccta.org

Rio Vista: John Andoh
Transit & Airport Coordinator
(707) 374-5337 or
jandoh@ci.rio-vista.ca.us

GGBHTD: Artemise Davenport
DBE Program Analyst
(415) 257-4581 or
adavenport@goldengate.org

MTC: Denise Rodrigues
Contract Compliance Manager
(510) 817-5897 or
drodri@mtc.ca.gov

SamTrans/Caltrain:
Raymond Lee, DBE Officer
(650) 508-7939 or
leer@samtrans.com

SFMTA: Sheila Evans Peguese
Contract Compliance Officer
(415) 701-4436 or sheila.evans-peguese@sfmta.com

SolTrans: Vacant
(707) 648-4646 or
soltransride.com

TJPA: Eddie Phillips
Contract Compliance Officer
(415) 597.4041 or
EPhillips@TransbayCenter.org

VTA: Liz Brazil
DBE Program Manager
(408) 321-5874 or
liz.brazil@vta.org

WETA: Lauren Gulate,
Administrative/Policy Analyst
(415) 364-3188 or
gulate@watertransit.org

WestCAT: Laura Calica
DBE Liaison Officer
(510) 724-3331 Ext. 113 or
laura@westcat.org

Bay Area Transportation Consultant Opportunities

Professional Services Outreach and Networking Event

You Are Invited! The Bay Area Transportation **Business Outreach Committee (BOC)** (a consortium of transportation agencies) invites you to its Professional Services/Consultant Outreach event.

Why should you attend?

- Learn about upcoming RFP, RFQ, RFI opportunities from transportation agencies in and around the Bay Area
- NETWORK with and market your firm to agency personnel, prime and subconsultants.
- Identify potential partners and build winning teams.

Key project presentations by:

- BART
- CalTrans, District 4
- MTC

Don't miss out!

Join us & meet key decision makers

Tuesday, January 25, 2011

8:30 a.m. to 11:30 a.m.

**Metropolitan Transportation Commission
Joseph P. Bort MetroCenter
101 Eighth Street
Oakland, CA 94607**

To register, please return the attached form by fax or email:

Fax: (415) 257-4555 • Email: G.Jackson@goldengate.org



Business Outreach Committee
c/o Alameda County Transportation
Commission
(ACTIA & ACCMA)
1333 Broadway, Suite 300
Oakland, CA 94612
More Info: (510) 267-6133

BOC Registration and Business Profile Form



Business Information		
Name of Company:		
Contact Name(s):		
Address:		
City:	State:	ZIP:
Phone:	Email:	
Website:		
How many years has the firm been in business?		
NAICS codes for desired work categories?		
Is the firm a subsidiary or affiliate of another firm? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Parent/Affiliate Company Name(s):	Describe Relationship:	
Firm's certification (please check all that apply): <input type="checkbox"/> DBE <input type="checkbox"/> DVBE <input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> SBE <input type="checkbox"/> LBE	With which certifying agency/agencies:	

Service Information
<i>Please describe the type(s) of work your firm provides and NAICS codes:</i>

Project History
<i>Please describe your three largest projects over the past five years, including values</i>
1.
2.
3.

Geographic Preference
<i>Please list Counties in which your firm is willing to perform:</i>

Bay Area Transportation Construction Projects Technical Training Event

You Are Invited! The Bay Area Transportation **Business Outreach Committee (BOC)** (the goal of the BOC is to assist small disadvantaged and local firms in doing business with Bay Area transportation agencies) invites you to:

Responding to an Invitation For Bid (IFB)

Learn the techniques of putting together responsive bids and how to market your small business as a prime or subcontractor

Session 1

Presented by:

Carol Bowyer
Senior Counselor/Instructor
The Federal Technology Center

- Understanding the bid package
- What are the key elements of bid formats
- Identifying pre-bid conference requirements
- Understanding insurance, bonding, and wage determinations

Session 2

Presented by:

Dan Wheeler
Business Development Manager
with **Elena Anaya**
Community Affairs Director
Turner Construction

- Explain the basic concepts of estimating and bidding
- Describe the process of procuring subcontractors
- Tips on marketing to prime contractors

Don't miss this opportunity to join us & learn important techniques for putting together responsive bids! Register early, seating is limited!

Tuesday, April 26, 2011
8:30 a.m. to 12:30 p.m.

Transbay Joint Powers Authority
201 Mission Street, Suite 2100
San Francisco, CA

(see attached directions to the TJPA offices)

To register, please return the attached form by fax or email:
Fax: (415) 597-4615 • Email: ephillips@transbaycenter.org



**Business Outreach
Committee**
c/o Transbay Joint Powers
Authority
201 Mission St., Suite 2100
San Francisco, CA 94105
More Info: (415) 597-4620
www.transbaycenter.org

BOC Registration and Business Profile Form



Business Information		
Name of Company:		
Contact Name(s):		
Address:		
City:	State:	ZIP:
Phone:	Email:	
Website:		
How many years has the firm been in business?		
How many years of experience do you have in the construction industry?		
Is the firm a subsidiary or affiliate of another firm? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Parent/Affiliate Company Name(s):	Describe Relationship:	

Service Information
<i>Please describe the type(s) of work your firm provides and NAICS codes:</i>

Industry and Bonding Information	
Contractor Licenses: License #	Class
Bonding Company Name:	
What is your firm's bonding range? \$	Single Project \$ Aggregate (all projects)

Project History
<i>Please describe your three largest projects over the past five years, including values</i>
1.
2.
3.

Projects of Interest	
<i>Please identify the size of construction projects your firm is interested in performing (check all boxes that apply):</i>	
Small construction projects less than \$50,000 <input type="checkbox"/>	Projects \$500,001 - \$1,000,000 <input type="checkbox"/>
Projects between \$50,001 - \$100,000 <input type="checkbox"/>	Projects \$1,000,001 - \$3,000,000 <input type="checkbox"/>
Projects between \$100,001 - \$500,000 <input type="checkbox"/>	Projects greater than \$3,000,000 <input type="checkbox"/>
<i>Please list Counties in which your firm is willing to perform:</i>	

To register for the BOC Construction Technical Training Event, please return this form to Eddie Phillips via email at ephillips@transbaycenter.org or fax (415) 597-4615. Thank you and we look forward to seeing you at the TJPA (201 Mission St., Suite 2100 San Francisco, CA 94105) from 8:30 a.m. – 12:30 p.m. on April 26, 2011!



DIRECTIONS

201 Mission Street is between Main & Beale Streets, three blocks from The Embarcadero. When you enter the building, check in with the security guard for a visitor badge and take the escalator up to the second floor to access the elevator banks. The TJPA is located in Suite 2100 on the 21st floor.

Public Transportation (visit <http://www.511.org> for door-to-door transit directions):

- *From MUNI/BART:* Take MUNI Metro or BART to the Embarcadero Station. Exit the station and walk one block south, on either Main or Beale, to Mission Street.
- *From the Transbay Temporary Terminal:* Exit the Temporary Terminal onto Beale Street, turn right heading north towards Mission Street. 201 Mission Street is at the intersection of Mission and Beale Streets.
- *From the San Francisco Ferry Building:* Exit the Ferry Building and cross the Embarcadero. Turn left to walk south to Mission Street. Turn right on Mission and walk three blocks west to 201 Mission.

Driving Directions

- *From the North Bay:* US 101-South to San Francisco, Right on Van Ness Avenue, Left on Broadway Street, through Broadway Tunnel, Right on The Embarcadero, Right on Mission Street.
- *From the East Bay:* I 80-West to San Francisco Harrison Street exit onto Fremont Street heading north, Right on Mission Street.
- *From the South Bay:* From US 101-North, merge onto I 80-North toward Port of San Francisco, take the exit on the left, merge onto King Street, which becomes The Embarcadero, Left on Mission Street.

Paid Area Parking Lots (Rates Vary)

- **Ace Parking, 201 Mission Street**
The parking lot is located directly behind the 201 Mission Street building, and the entrance is in the 200 block of Howard Street, between Beale and Main Streets.
- **123 Mission Street Building Garage**
The parking garage is located at the 123 Mission Street building, and the entrance is from Main Street at the corner of Mission Street, between Howard and Mission Streets.
- **Ampco System Parking, 120 Howard Street**
The parking garage is located at 120 Howard Street, and the entrance is on Howard Street, between Spear and Main Streets.

Business Outreach Committee OPEN HOUSE

The Business Outreach Committee (BOC), a consortium of Bay Area transportation agencies, invites you to its Open House to learn about upcoming contracting opportunities on:

Tuesday, July 12, 2011

2 p.m. to 5 p.m., at

**Metropolitan Transportation Commission (MTC)
101 Eighth Street, Oakland, CA 94607**

WHY SHOULD YOU ATTEND?

▲ **LEARN** about upcoming opportunities for

- **CONSTRUCTION**
- **PROFESSIONAL SERVICES**
- **GOODS AND SERVICES**

▲ **NETWORK** with and market your firm to agency personnel.

▲ **MEET** staff from regional Resource Organizations

PLEASE REGISTER ONLINE AT:

<https://spreadsheets0.google.com/spreadsheet/viewform?formkey=dFNXbHgZempXWHd1VXE5dIVSeER5SXc6MQ>

Or fax your reservation to: 415-257-4555.

**For more information: Maria Cordero, 415-701-5239
Directions to MTC are attached.**



The County Connection



SFMTA



Business Outreach Committee
c/o San Francisco Municipal
Transportation Agency (SFMTA)
Contract Compliance Office
One South Van Ness Avenue, 6th Flr
More Info: Maria Cordero
(415) 701-5239

To register online, click link below, complete form, then click submit form.

<https://spreadsheets0.google.com/spreadsheet/viewform?formkey=dFNXbHgzempxWHd1VXE5dIVSeER5SXc6MQ>

Or you may print the registration form below and fax to 415-257-4555.

Registration for July 12, 2011 BOC Open House

Firm Name

Street Address

City

Zip Code

Name 1 First Attendee

Email 1 First Attendee

Name 2 Second Attendee

Email 2 Second Attendee

Telephone

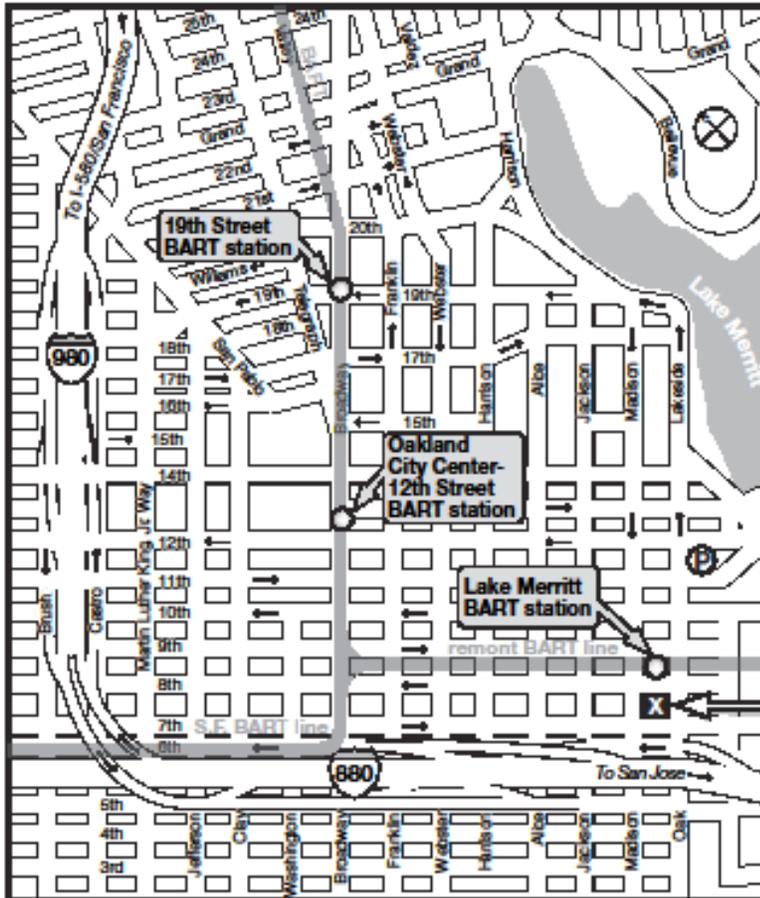
My firm provides:

- Construction
- Professional Services
- Goods and Services
- Other

What is your firm's specialty Specific trade, area of expertise, products sold, services provided, etc.

Metropolitan Transportation Commission

Joseph P. Bort MetroCenter
101 Eighth Street, 3rd Floor
Oakland, CA 94607



- **BART**

Lake Merritt station

- **AC Transit**

11 from Piedmont or Montclair; 59 or 59A from Montclair; 62 from East or West Oakland; 88 from Berkeley.

- **Amtrak**

C.L. Dellums Station (2nd and Alice Streets)

- **Auto**

From the San Francisco Bay Bridge, take I-580 East, exit onto I-980 West, merge onto I-880 South, take the Jackson St. exit and go straight on 5th, left on Oak and left on 8th.

Travelling south on I-980, merge onto I-880 South, take the Jackson St. exit and go straight on 5th, left on Oak and left on 8th.

Travelling north on the Nimitz Freeway (I-880), take the Oak St. exit.

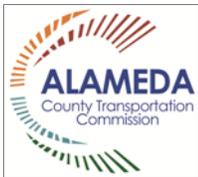
- **Parking**

Oakland Museum – 11th and Oak (underground parking, entrance on Oak between 11th and 12th). Metered parking is available on streets in the MetroCenter vicinity. Parking lot behind the MetroCenter is for BART patrons only.

- **From the Oakland Airport**

AIR BART shuttle from Oakland Airport to BART is near baggage claim, but outside terminal. Cost is \$3 (no change given). Take BART to Lake Merritt station.

For detailed transit directions, visit: www.511.org



SFMTA



California Unified Certification Program

Disadvantaged Business Enterprise (DBE)

CERTIFICATION WORKSHOP

Including one-on-one certification assistance

The Business Outreach Committee (BOC), with co-sponsor Contra Costa Supervisor Federal Glover and City of Pittsburg, invites you to learn about the DBE Certification Program.

Date: Thursday, January 19, 2012

Time: 2:30 – 4:30 p.m.

Place: Pittsburg Senior Center
300 Presidio Lane, Pittsburg, CA

For information on taking public transit to the event, please visit <http://www.511.org/>

WHY ATTEND?

- Learn how a DBE certification can provide you access to federally-funded projects. New federal requirements coming into effect February 2012 make it even more important for your firm to be certified.
- Bring your DBE certification application or questions and receive one-on-one assistance. Download an application at http://www.caltrans.ca.gov/hq/bep/downloads/pdf/DBE_Application.pdf
- Receive information on upcoming projects from BOC member agencies.

MINIMUM QUALIFICATIONS FOR DBE CERTIFICATION:

(Go to www.CaliforniaUCP.com for complete details)

- Firm must be at least 51% owned and controlled by one or more socially and economically disadvantaged individuals.
- Firm must be an independent business.
- Only existing for-profit “Small Business Concerns” as defined by the Small Business Act and Small Business Administration (SBA) regulations may be certified.
- SBA size standards apply.
- Personal Net Worth (PNW) of socially and economically disadvantaged owners must not exceed \$1.32 Million, excluding the individual’s ownership interest in the applicant firm and the equity in his/her primary residence.

To register online or sign up for future newsletters and event information, click link below (or copy to web browser), complete form, then click “submit form’:
https://docs.google.com/spreadsheets/viewform?hl=en_US&formkey=dDZWUu_g2ZF83blhPeTZSYUI5MXF4c0E6MQ#gid=0

Certifying agencies include BART, SFMTA, Samtrans, and VTA.

What are the benefits of being a *CERTIFIED* Disadvantaged Business Enterprise?

The U.S. Department of Transportation (DOT) requires that recipients of federal transportation dollars establish a Disadvantaged Business Enterprise (DBE) program as part of efforts to eliminate inequalities in contracting and procurement. The goal of these programs is to “level the playing field” so that minority-owned and women-owned businesses can compete successfully for contracts offered by transportation-related agencies such as transit districts, congestion management agencies, and cities and counties. Contracts run the gamut from highway construction projects, seismic retrofit of bridges, refurbishing of ferry vessels, and installation of underground tanks and other infrastructure, to design, engineering, and environmental projects, to other professional and non-professional services. There are opportunities for both prime contractors and subcontractors on many of these contracts.

Effective January 1, 2002, the California Unified Certification Program (UCP) went into effect, which created a *One Stop Certification* process. The UCP eliminated the need for firms to acquire multiple DBE certifications throughout California by the creation of a reciprocity agreement among all agencies (California UCP member agencies) that receive funding from DOT. Simply stated, a DBE certification issued to a firm in California will be accepted by all other California UCP member agencies. DBE certified firms are placed in the California UCP database maintained by the California Department of Transportation (Caltrans). All California UCP member agencies, as well as firms and agencies in both private and public sectors, use this database to locate DBE businesses.

Every three years, transportation agencies that receive federal funding are required to evaluate their federally-funded contracting opportunities and to determine the level of DBE participation that might be anticipated for these contracts. Overall goals are predicated on availability of DBE firms: the greater the number of DBE firms, the higher the DBE participation goal.

Although being a DBE does not guarantee a contract, it gives your firm expanded exposure. When marketing your company, you can use your certified status as a “foot in the door” when introducing your firm to prime contractors.

DBE certification can help you increase your business opportunities, such as being offered assistance and advice about procurements and procurement practices and policies, receiving advance notice of upcoming projects, participating in one-on-one contacts with agency staff, and being contacted by prime contractors to meet goal requirements.

Learn more about the Disadvantaged Business Enterprise program at www.californiaucp.org.

To download a DBE certification application, visit:
http://www.caltrans.ca.gov/hq/bep/downloads/pdf/DBE_Application.pdf)

For more information, contact Gail Jackson, DBE Program Administrator
Golden Gate Bridge, Highway and Transportation District
(415) 257-4581 ✉ gjackson@goldengate.org



YOU ARE INVITED!
MEET THE BUYERS
PROCUREMENT FORUM

Tuesday, June 19, 2012 from 1:00 p.m. to 3:30 p.m.
at the San Francisco Municipal Transportation Agency (SFMTA),
2nd Floor Atrium, 1 South Van Ness Ave., San Francisco, California
(Conveniently located in front of Muni Metro Van Ness Avenue Station)

The Business Outreach Committee (BOC) invites Small Business Enterprise and Disadvantaged Business Enterprise suppliers to introduce their products and services to buyers from San Francisco Bay Area Transit Agencies and buyers from:



ROBERT A. BOTHMAN, INC.
Quality People. Quality Projects.™
www.bothman.com



**Stacy and
Witbeck**



Don't miss your opportunity to show your products to prospective buyers. Please complete and bring copies of the attached Registration and Business Profile Form to distribute to the buyers.

Please RSVP at <http://goo.gl/5nde3>

The BOC is comprised of the:



Please complete this Business Profile Form and attach a business card, line card, brochure, and/or other marketing materials that describe your company's product.

Name of Company: _____

Contact Person: _____

Address: _____

Phone: _____ Fax: _____

Email: _____ Website: _____

My firm is a: Manufacturer Retailer Wholesaler

Please check all that apply: DBE MBE WBE SBE LBE

Certified by (list agencies): _____

Describe the major types(s) of product(s) you sell.

- Chemicals, fuels, lubrication products: _____
- Cleaning supplies and equipment: _____
- Clothing, uniforms, badges, pins: _____
- Computers, printers, software: _____
- Construction supplies and equipment: _____
- _____
- Electrical supplies and equipment, cables: _____
- _____
- Furniture, appliances, floor/wall coverings: _____
- _____
- Green products: _____
- Radio, television, camera, electronic equipment: _____
- _____
- Safety and first aid supplies and equipment: _____
- _____
- Stationery supplies, office equipment: _____
- _____
- Transportation vehicles, parts, lamps, tires: _____
- _____
- Other: _____
- _____

Suggestion: Make several copies of completed form and distribute to buyers.



SFMTA



**The Business Outreach Committee,
in cooperation with the
California Department of Transportation (Caltrans)
District 4 Calmentor Program,
invites all Architectural and Engineering (A&E)
and Other Professional Services Firms to the
Fall 2012 Business Development Workshop on
Thursday, October 25, 2012,
from 2:15 p.m. – 4:00 p.m.
at Caltrans District 4
111 Grand Avenue, Oakland**

Four workshops will be offered:

- Funding Drives Projects: Learn How to Keep Track of What Funding is Available and When Allocations Can be Made at the State and Local Levels to Projects
- The Advantages of Certification: Agency Thresholds, Bidder Preferences, and Marketing Your Certification Effectively
- Avoid Common Pitfalls to Increase Your Chances of Being the Choice Consultant
- Contracting Methods Used in Bay Area Agency Procurements

To register, visit us at:

<https://docs.google.com/Oct 25 Workshop Registration>

***All are invited. You do not need to be a
Calmentor member to attend.***

The workshops will be followed with an A&E mixer from 4:30 p.m. – 6:30 p.m. at Vo's Restaurant, located across the street from Caltrans District 4 at 59 Grand Avenue, Oakland, CA.

This is a great opportunity for firms to network with other companies and public agency representatives.

The goal of the Business Outreach Committee is to assist small and disadvantaged companies in doing business with Bay Area Transportation Agencies.



Bonding Education/Short Term Lending Programs

Small Businesses Building Big: If you have a transportation contract or plan to bid on one, you don't want to miss this Financial Workshop on DOT bonding and access to capital!

When:

Tuesday,
October 30th, 2012
from 3pm - 6pm

Where:

Metropolitan Transportation Commission
Joseph P. Bort Metro Center
101 Eighth Street, Oakland, CA 94607

Financial Workshop:

Learn how to qualify for the US DOT Short Term Lending Program. Also, learn from Surety Experts how to get your first surety bond or how to increase your bonding capacity. Also, hear the latest on contracting opportunities on US DOT funded transportation projects.

NO COST TO ATTEND!

For more information and reservation, please contact:
Scott Leslie, Project Director, US DOT SBTRC
(916) 443-5957, bonding@calasiancc.org





U.S. Department of Transportation
Office of Small and Disadvantaged Business Utilization



BONDING EDUCATION PROGRAM **SMALL BUSINESSES BUILDING BIG**

When: Workshops Start – April 18, 2012 at 4:00 PM to 7:00 PM
(April 18, 25; May 1, 8, 16, 23, 30; June 6)

Where: Metropolitan Transportation Commission
Joseph P. Bort MetroCenter
101 Eighth St.
Oakland, CA 94607

Don't miss this opportunity to get the latest market information and advice your company needs to grow in this competitive industry!

Program Objectives:

The Bonding Education Program's goals are to educate small contractors about industry challenges and to assist participants in their efforts to obtain surety bonds, or increase their bonding capacity. The program offers unique workshops that apply to transportation-related businesses, but other small businesses will find it valuable as well. Participants will interact with service providers and bond producers, and learn how to conduct business with local, state and federal transportation agencies.

For more information and reservation, please contact:
Scott Leslie, Project Director, US DOT SBTRC
(916) 443-5957
sleslie@calasiancc.org



Presented by



Southwest Region Field Office
Small Business Transportation
Resource Center





Bonding Education Program (BEP)

Offered through a Partnership of the
 U.S. Department of Transportation-Office of Small & Disadvantaged Business Utilization
 Southwest Region Small Business Transportation Resource Center (SBTRC) and
 The Surety & Fidelity Association of America (SFAA)

SCHEDULE OF BUSINESS SEMINARS

ALL CLASSES WILL BE HELD AT THE METROPOLITAN TRANSPORTATION COMMISSION

JOSEPH P. BORT METRO CENTER
 101 EIGHTH STREET, OAKLAND, CA 94607

- 4:00-5:00 p.m.** Classroom Instruction
- 5:00 – 5:30** Presentations by Project Owners, Prime Contractors, Resource Agencies and Other Entities
- 5:30-6:30 p.m.** Classroom Instruction
- 6:30-7:00 p.m.** Q&A and Networking

DATE	SESSION	WEEK
April 18, 2012 Wednesday	<ul style="list-style-type: none"> • Bonding Education Program Kick-Off and Orientation by SFAA • Business Planning and Management for Construction 	#1
April 25, 2012 Wednesday	<ul style="list-style-type: none"> • Bonding and Insurance for Contractors 	#2
May 1, 2012 Tuesday	<ul style="list-style-type: none"> • Construction Accounting and Financial Management 	#3
May 8, 2012 Tuesday	<ul style="list-style-type: none"> • Marketing, Estimating and Bidding 	#4
May 16, 2012 Wednesday	<ul style="list-style-type: none"> • Claims and Dispute Resolution • Banking and Financing for Construction 	#5
May 23, 2012 Wednesday	<ul style="list-style-type: none"> • Project Management and Field Operations 	#6
May 30, 2012 Wednesday	<ul style="list-style-type: none"> • Managing Growth • Completion of Business Seminars, Reception & Networking 	#7
June 6, 2012 Wednesday	<ul style="list-style-type: none"> • Completion of Prescriptive Plans / Next Steps 	#8



REGIONAL AGENCY HEADQUARTERS

Not far from the western anchorage of the San Francisco-Oakland Bay Bridge, a vital new center for regional collaboration is being born.

At 390 Main Street in San Francisco, the *Bay Area Headquarters Authority* (BAHA) is renovating a former U.S. Postal Service building to serve as the joint headquarters of the *Association of Bay Area Governments* (ABAG), the *Bay Area Air Quality Management District* (BAAQMD) and the *Metropolitan Transportation Commission* (MTC).

For more information on the Headquarters Project, please visit:

http://www.mtc.ca.gov/about_mtc/headquarters/



McCarthy Building Companies, Inc. is the general contractor for the Regional Agency Headquarters Project. All subcontractors are required to provide a complete Pre-Qualification package prior to submitting a bid to McCarthy.

To apply for prequalification, please visit:
<https://prequalification.mccarthy.com>



The Metropolitan Transportation Commission (MTC) is the transportation planning, coordinating and financing agency for the nine-county San Francisco Bay Area. Over the years, the agency's scope has grown, and it is now three agencies in one, functioning as MTC as well as the Bay Area Toll Authority (BATA) and the Service Authority for Freeways and Expressways (SAFE).

VISIT: MTC.CA.GOV

Important Dates for the Regional Agency Headquarters Project:

Bid Package 3-Seismic Demolition and Upgrade		
Activity	Start*	Finish*
Prequalify Subcontractors	February 14, 2013	March 15, 2013
Bid Period	March 18, 2013	April 26, 2013
Bid Package 4-Skin Demolition and Installation, Interior Build-out & Elevators		
Activity	Start*	Finish*
Prequalify Subcontractors	September 10, 2013	September 23, 2013
Bid Period	October 1, 2013	November 11, 2013
Construction		
Activity	Start*	Finish*
Abatement and Soft Demolition	January 2, 2013	May 30, 2013
Seismic Retrofit and Hard Demolition	July 23, 2012	February 12, 2014
Core and Shell	April 14, 2014	September 5, 2014
Rough-in's and Finishes	December 20, 2013	October 1, 2014
Sitework	June 4, 2014	September 26, 2014

*** Note-all dates are subject to change without notice**

To register and receive email notification regarding Invitations for Bid (IFB), Requests for Information (RFI), Requests for Proposals (RFP), and Requests for Qualifications (RFQ) when they are issued, please visit: http://bids.mtc.ca.gov/find_existing_vendor

To learn about MTC, BATA, SAFE and BAHA contracting opportunities, please visit:
<http://procurements.mtc.ca.gov/>



Alameda-Contra Costa Transit District (AC Transit)
Alameda County Transportation Commission (Alameda CTC)
Bay Area Rapid Transit (BART)
Central Contra Costa Transit Authority (County Connection)
City of Rio Vista (Delta Breeze)
Golden Gate Bridge, Highway and Transportation District (GGBHTD)
Metropolitan Transportation Commission (MTC)
Peninsula Corridor Joint Powers Board (Caltrain)
San Francisco Bay Area Water Emergency Transportation Authority (WETA)
San Francisco Municipal Transportation Agency (SFMTA)
San Mateo County Transit District (SamTrans)
Santa Clara Valley Transportation Authority (VTA)
Transbay Joint Powers Authority (TJPA)

[Date]

[Contact]
[Trade Organization]
[Address]
[City, ST, ZIP]

Dear [Contact]:

The Business Outreach Committee (BOC), a consortium of Bay Area transportation agencies, would like to invite you to our symposium on Disadvantaged Business Enterprise (DBE) Goal Setting Efforts. As someone who is knowledgeable about minority and women business participation in public contracting, you can provide insight that would be invaluable in our efforts to establish DBE goals that mirror a color-blind society. Please consider joining us on April 23, 2013, from 2:30 PM to 3:30 PM at the Metropolitan Transportation Commission, 101 Eighth Street, Oakland, California 94607.

Tentative Agenda

Introduction/Background
Agency Goal Setting Practices
DBE Participation Challenges
Your Input/Dialogue
Open Forum

Our objective is to inform you of our upcoming contracts for the next three years and solicit your input on our goal setting efforts. In particular, we are interested to hear from you with regard to the availability of minority and women owned firms in trades that have historically been low in DBE participation. These include, among others, certain construction trades, such as re-enforcing steel and piling, and various services and commodities. Additional details will be provided at the symposium.

If you have any questions, please do not hesitate to contact either Sheila Evans-Peguese (415-701-4436 / Sheila.Evans-Peguese@sfmta.com) or me (650-508-7939 / LeeR@samtrans.com). We would be more than happy to answer your questions or provide any additional information about our symposium.

We look forward to your participation.

Sincerely,

Sheila Evans-Peguese
San Francisco Municipal Transportation Agency

Raymond Lee
San Mateo County Transit District



Business Outreach Committee (BOC)
A Consortium of Bay Area Transportation Agencies

April 23, 2013
2:30 p.m. – 3:30 p.m.

Metropolitan Transportation Commission
101 8th Street (Auditorium)
Oakland, CA 94607

COLLABORATIVE MEETING TO DISCUSS HOW TO INCREASE AVAILABILITY OF
MINORITY AND WOMEN OWNED FIRMS IN TRADES THAT HAVE HISTORICALLY
BEEN LOW IN DBE PARTICIPATION

Agenda

1. Introduction/Background
2. Agency Goal Setting Practices
3. DBE Participation Challenges
4. Input/Dialogue
5. Open Forum

Business Outreach Committee (BOC)

A Consortium of Bay Area Transportation Agencies

*******PUBLIC NOTICE*******

**The Business Outreach Committee
has scheduled a meeting to advise the public of upcoming
projects and to receive comments on:**

Tuesday, April 23, 2013
4:00 p.m. to 6:00 p.m.

at the following location:

Metropolitan Transportation Commission (MTC)*
101 8th Street (Auditorium)
Oakland, California 94607

**directions are attached; public transportation is encouraged as parking is limited.*

**Your attendance is strongly encouraged. Please inform businesses
that may not have received this notice.**

This meeting will provide the opportunity for members of the public to learn about upcoming transportation projects and provide input in the goal-setting process, specifically on the relative availability of Disadvantaged Business Enterprises (DBEs) that are ready, willing and able to compete for U.S. Department of Transportation (DOT) -assisted contracts to be let by transportation agencies throughout the region.

**Representatives from the agencies listed to the left will be
presenting their agency's upcoming contract opportunities.**

**The Santa Clara Valley Transportation Authority 
will also provide a special presentation on their
SVBX Parking Structures Design Build (Contract C730)**

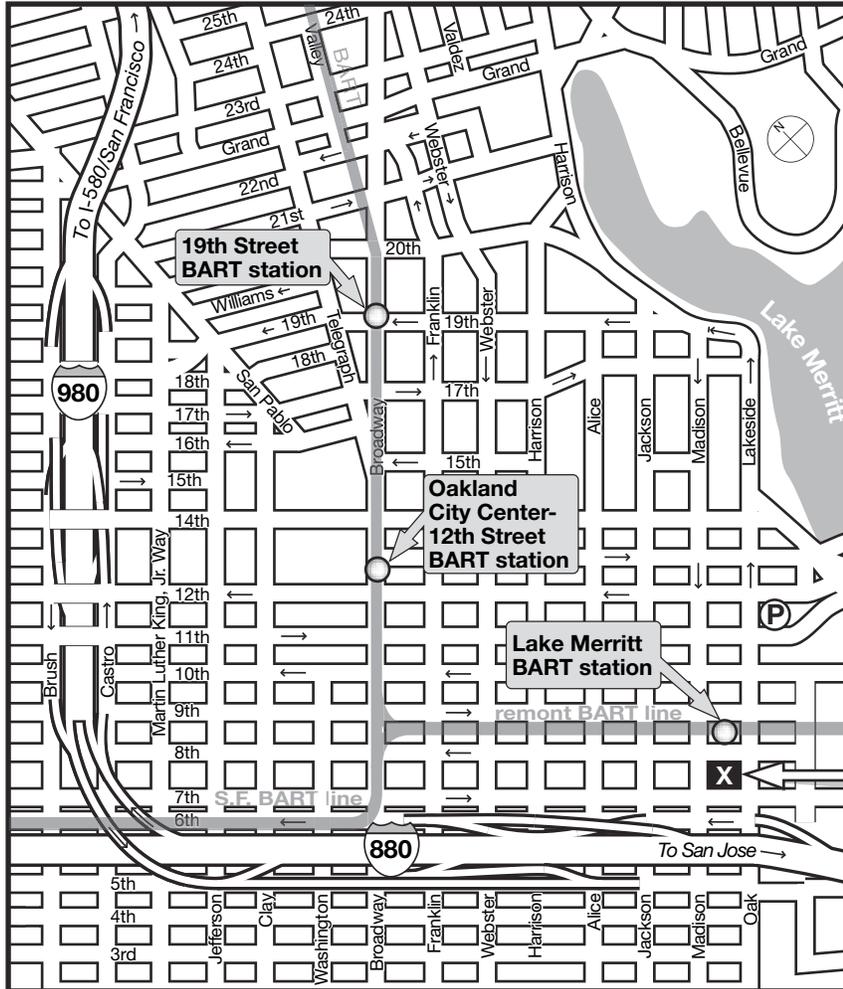
**The San Francisco Bay Area Rapid Transit District 
will provide a special presentation on its
Hayward Maintenance Complex Project (HMC)**

The Business Outreach Committee hereby notifies all interested parties that the agencies listed to the left are beginning the process of establishing annual overall goals for participation by DBEs in contracts and procurements which may be financed in whole or in part by the DOT for FY 2014 – FY 2016.



Metropolitan Transportation Commission

Joseph P. Bort MetroCenter
101 Eighth Street, 3rd Floor
Oakland, CA 94607



- **BART**
Lake Merritt station
- **AC Transit**
11 from Piedmont or Montclair; 59 or 59A from Montclair; 62 from East or West Oakland; 88 from Berkeley.
- **Amtrak**
C.L. Dellums Station (2nd and Alice Streets)
- **Auto**
From the San Francisco Bay Bridge, take I-580 East, exit onto I-980 West, merge onto I-880 South, take the Jackson St. exit and go straight on 5th, left on Oak and left on 8th.

Travelling south on I-980, merge onto I-880 South, take the Jackson St. exit and go straight on 5th, left on Oak and left on 8th.

Travelling north on the Nimitz Freeway (I-880), take the Oak St. exit.
- **Parking**
Oakland Museum – 11th and Oak (underground parking, entrance on Oak between 11th and 12th). Metered parking is available on streets in the MetroCenter vicinity. Parking lot behind the MetroCenter is for BART patrons only.
- **From the Oakland Airport**
AIR BART shuttle from Oakland Airport to BART is near baggage claim, but outside terminal. Cost is \$3 (no change given). Take BART to Lake Merritt station.

For detailed transit directions, visit: www.511.org